

CIMC | VEHICLES

中集車輛(集團)股份有限公司
CIMC Vehicles (Group) Co., Ltd.

(A joint stock company incorporated in the People's Republic of China with limited liability)

Stock Code: 1839

2019

Interim Report



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DEFINITIONS

For the purpose of this interim report, unless the context otherwise requires, the following terms shall have the meanings set out below:

“Audit Committee”	the audit committee under the Board
“Board” or “Board of Directors”	the board of Directors of the Company
“Company”	CIMC Vehicles (Group) Co., Ltd. (中集車輛(集團)股份有限公司) (including our predecessor, CIMC Vehicles (Group) Co., Ltd. (中集車輛(集團)有限公司)), a joint stock company with limited liability established under the laws of the PRC on August 29, 1996
“Controlling Shareholder(s)”	has the meaning ascribed to it under the Listing Rules and, unless the context requires otherwise, refers to CIMC and/or CIMC Hong Kong, as the case may be
“Corporate Governance Code”	the Corporate Governance Code as set out in Appendix 14 to the Listing Rules
“Chi Xiao”	Chi Xiao Enterprise Co., Ltd. (赤曉企業有限公司), a limited liability company established in the PRC, and our Substantial Shareholder
“CIMC”	China International Marine Containers (Group) Co., Ltd. (中國國際海運集裝箱(集團)股份有限公司), a joint stock company incorporated in the PRC on January 14, 1980 and listed on the Shenzhen Stock Exchange (stock code: 000039) and the Stock Exchange (stock code: 2039), and the promoter and Controlling Shareholder of the Company
“CIMC Hong Kong” or “CIMC HK”	China International Marine Containers (Hong Kong) Limited (中國國際海運集裝箱(香港)有限公司), a limited liability company incorporated in Hong Kong on July 30, 1992, and a wholly owned subsidiary of CIMC and the promoter and Controlling Shareholder of the Company

“Director(s)”	the director(s) of the Company
“Domestic Share(s)”	ordinary share(s) in the share capital of the Company, with a nominal value of RMB1.00 each, which are subscribed for and paid up in Renminbi
“Global Offering”	the offer of H Shares by the Company for subscription by the public in Hong Kong, and in offshore transactions outside the United States and only to Qualified Institutional Buyers (QIBs) in the United States, the details of which are set out in the Prospectus
“Group” or “our Group”	the Company and its subsidiaries (unless the context otherwise requires)
“H Share(s)”	overseas listed foreign ordinary shares in the share capital of the Company with a nominal value of RMB1.00 each, which are listed and traded on the Stock Exchange
“HK\$” or “HK dollars”	Hong Kong dollars, the lawful currency of Hong Kong
“Hong Kong” or “HK”	the Hong Kong Special Administrative Region of the PRC
“Listing”	listing of our H Shares on the Stock Exchange
“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time
“Longyuan Investment”	Shenzhen Long Yuan Gang Cheng Investment and Development Co., Ltd. (深圳市龍源港城投資發展有限責任公司), a limited liability company established in the PRC on December 14, 2015
“Nanshan Group”	China Nanshan Development (Group) Co., Ltd. (中國南山開發(集團)股份有限公司), a limited liability company established in the PRC, and our Substantial Shareholder
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules

DEFINITIONS *(Continued)*

“Nomination Committee”	the nomination committee under the Board
“Ping An Decheng”	Shenzhen Ping An Decheng Investment Limited Company (深圳市平安德成投資有限公司), a limited liability company established in the PRC on September 9, 2008 and the general partner of Shanghai Taifu and Taizhou Taifu
“Ping An Financial”	Shenzhen Ping An Financial Technology Consulting Co., Ltd. (深圳平安金融科技諮詢有限公司), a limited liability company established in the PRC, and our Substantial Shareholder
“Ping An Group”	Ping An Insurance (Group) Company Ltd. (中國平安保險(集團)股份有限公司), a joint stock company incorporated in the PRC with limited liability and listed on the Shanghai Stock Exchange (stock code: 601318) and the Stock Exchange (stock code: 2318), and our Substantial Shareholder
“Ping An Health Partnership”	Shenzhen Ping An Health Technology Equity Investment Partnership (Limited Partnership) (深圳市平安健康科技股權投資合夥企業(有限合夥)), a limited partnership established in the PRC, and our Substantial Shareholder
“Ping An Life Insurance”	Ping An Life Insurance Company of China, Ltd. (中國平安人壽保險股份有限公司), a limited liability company established in the PRC, and our Substantial Shareholder
“PRC” or “China”	the People’s Republic of China, excluding, for the purpose of this report, Hong Kong, the Macau Special Administrative Region of the PRC and Taiwan
“Prospectus”	the prospectus of the Company dated June 27, 2019 in connection with the Global Offering
“Remuneration Committee”	the remuneration committee under the Board
“Reporting Period”	the six months ended June 30, 2019
“RMB” or “Renminbi”	Renminbi, the lawful currency of the PRC

“Securities and Futures Ordinance” or “SFO”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Shanghai Taifu”	Shanghai Tai Fu Xiang Zhong Equity Investment Fund Partnership (Limited Partnership) (上海太富祥中股權投資基金合夥企業(有限合夥)), a limited liability partnership established in the PRC on December 18, 2015, and the promoter and Shareholder of the Company
“Share(s)”	ordinary share(s) in the share capital of the Company with a nominal value of RMB1.00 each, comprising Domestic Share(s), Unlisted Foreign Share(s) and H Share(s), as the case may be
“Shareholders(s)”	holder(s) of our Share(s)
“Shenzhen Longhui”	Shenzhen Long Hui Gang Cheng Enterprise Management Center (Limited Partnership) (深圳市龍匯港城企業管理中心(有限合夥)), a limited liability partnership incorporated in the PRC on May 11, 2017, and a shareholder of Xiangshan Huajin
“Shenzhen Longyuan”	Shenzhen Long Yuan Gang Cheng Enterprise Management Center (Limited Partnership) (深圳市龍源港城企業管理中心(有限合夥)), a limited liability partnership incorporated in the PRC on April 29, 2016, and the promoter and Shareholder of the Company
“Stock Exchange”	The Stock Exchange of Hong Kong Limited
“Strategy and Investment Committee”	the strategy and investment committee under the Board
“Substantial Shareholder(s)”	has the meaning ascribed to it under the Listing Rules

DEFINITIONS *(Continued)*

“Supervisor(s)”	member(s) of the Supervisory Committee
“Supervisory Committee”	the supervisory committee of the Company
“Taizhou Taifu”	Taizhou Tai Fu Xiang Yun Equity Investment Partnership (Limited Partnership) (台州太富祥雲股權投資合夥企業(有限合夥)), a limited liability partnership established in the PRC on November 28, 2017, and the promoter and Shareholder of the Company
“Unlisted Foreign Share(s)”	unlisted ordinary share(s) in the share capital of the Company with a nominal value of RMB1.00 each held by CIMC HK and Sumitomo Corporation before the Listing
“Xiangshan Huajin”	Xiang Shan Hua Jin Industrial Investment Partnership (Limited Partnership) (象山華金實業投資合夥企業(有限合夥)) (previously known as Xiang Shan Hua Jin Equity Investment Partnership (Limited Partnership) (象山華金股權投資合夥企業(有限合夥))), a limited liability partnership established in the PRC on November 22, 2017, and the promoter and Shareholder of the Company

CORPORATE INFORMATION

COMPANY NAME

CIMC Vehicles (Group) Co., Ltd.

BOARD OF DIRECTORS

Executive Director

Mr. Li Guiping (*Chief Executive Officer and President*)

Non-executive Directors

Mr. Mai Boliang (*Chairman*)
Mr. Liu Dong
Mr. Chen Bo
Ms. Zeng Beihua
Mr. Wang Yu

Independent non-executive Directors

Mr. Feng Jinhua
Mr. Fan Zhaoping
Mr. Cheng Hok Kai Frederick

AUDIT COMMITTEE

Mr. Cheng Hok Kai Frederick (*Chairman*)
Mr. Feng Jinhua
Mr. Fan Zhaoping

REMUNERATION COMMITTEE

Mr. Fan Zhaoping (*Chairman*)
Ms. Zeng Beihua
Mr. Feng Jinhua

NOMINATION COMMITTEE

Mr. Mai Boliang (*Chairman*)
Mr. Feng Jinhua
Mr. Fan Zhaoping

STRATEGY AND INVESTMENT COMMITTEE

Mr. Liu Dong (*Chairman*)
Mr. Wang Yu
Ms. Zeng Beihua
Mr. Fan Zhaoping

SUPERVISORY COMMITTEE

Mr. Liu Zhenhuan (*Chairman*)
Mr. Liu Hongqing
Mr. Li Xiaofu

JOINT COMPANY SECRETARIES

Ms. Li Zhimin
Ms. Ko Mei Ying

AUTHORIZED REPRESENTATIVES

Mr. Li Guiping
Ms. Ko Mei Ying

REGISTERED OFFICE AND HEADQUARTERS

No. 2 Gangwan Avenue
Shekou
Nanshan District, Shenzhen
Guangdong, the PRC

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

40/F, Sunlight Tower
248 Queen's Road East
Wanchai
Hong Kong

PRINCIPAL BANKS

ING Bank N.V., Hong Kong Branch
Level 8, Three Pacific Place
1 Queen's Road East
Hong Kong

Industrial and Commercial Bank of China, Shenzhen Shekou Sub-branch
173 Zhaoshang Road
Shekou
Nanshan District, Shenzhen
Guangdong, the PRC

Standard Chartered Bank, Hong Kong Branch

11/F, Standard Chartered Tower
388 Kwun Tong Road
Kwun Tong
Hong Kong

Everbright Bank, Shenzhen Haibin Sub-branch

Everbright Bank
Meishu Lanshan Jia Yuan
Wenxin 2nd Road
Nanshan District, Shenzhen
Guangdong, the PRC

Wells Fargo

21680 Gateway Center Dr Ste 200
Diamond Bar
CA 91765
United States

China Merchants Bank, Shenzhen Shekou Sub-branch

Merchants Building
Zhaoshang Road
Shekou
Nanshan District, Shenzhen
Guangdong, the PRC

AUDITOR

PricewaterhouseCoopers

Certified Public Accountants
22/F, Prince's Building
Central
Hong Kong

HONG KONG LEGAL ADVISOR

Paul Hastings

21-22/F, Bank of China Tower
1 Garden Road
Central
Hong Kong

COMPLIANCE ADVISOR

Haitong International Capital Limited

22/F, Li Po Chun Chambers
189 Des Voeux Road Central
Hong Kong

H SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited

Shops 1712-1716, 17th Floor
Hopewell Centre
183 Queen's Road East
Wan Chai
Hong Kong

INVESTOR RELATIONS CONTACT ADDRESS

No. 2 Gangwan Avenue
Shekou
Nanshan District, Shenzhen
Guangdong, the PRC

LISTING PLACE OF H SHARES

The Main Board of the Stock Exchange

STOCK CODE

1839

COMPANY WEBSITE

www.cimcvehiclesgroup.com

The Group is a leader in the global semi-trailer industry in terms of sales¹, primarily engaging in the manufacture and sale of semi-trailers and truck bodies for specialty vehicles. The Group markets and sells an extensive range of semi-trailers and truck bodies in the PRC, North America, Europe and other regions, covering over 40 countries.

PRODUCT PORTFOLIO

(1) Semi-trailer products mainly include:

- chassis and flatbed trailers, which mainly consist of (i) chassis trailers, (ii) flatbed trailers and (iii) terminal trailers;
- fence trailers, which mainly consist of (i) side-wall trailers and (ii) stake trailers;
- tank trailers, which mainly consist of (i) liquid tank trailers and (ii) dry bulk tank trailers;
- refrigerated trailers; and
- van trailers, which mainly consist of (i) dry van trailers and (ii) curtain-side trailers.

(2) Center-axle car carriers.

(3) Truck body products for specialty vehicles mainly include:

- dump beds for dump trucks;
- mixers for mixer trucks; and
- truck bodies for sanitation trucks and refrigerated vans.

¹ According to the report prepared by Frost & Sullivan (Beijing) Inc., Shanghai Branch Co. in respect of the global semi-trailer industry, our Group ranked first in terms of sales volume of semi-trailers globally in 2017. For details, please refer to the Prospectus.

BUSINESS REVIEW AND OUTLOOK

Operating Revenue

The Group's revenue for the first half of 2019 increased by approximately 11.8% to RMB12,605.1 million (the corresponding period of 2018: RMB11,279.4 million), total sales volume of the global vehicles business of the Group was approximately 90,000 (the corresponding period of 2018: approximately 92,000), representing a slight decrease of approximately 2% year-on-year, and the Group's net profit was RMB827.5 million (the corresponding period of 2018: RMB653.4 million), representing a year-on-year increase of approximately 26.6%, of which:

1. The Group has been endeavouring to ensure robust management of cash flow for a long term, with the net cash inflow from operating activities of RMB855.2 million in the first half of 2019 (the corresponding period of 2018: RMB203.9 million), representing a year-on-year increase of 319.4%. The robust cash flow management would provide guarantees for the future development of the Group and its active distribution of dividends to the Shareholders.
2. On November 13, 2017, Yangzhou CIMC Tonghua Special Vehicles Co., Ltd. ("**Yangzhou Tonghua**"), a subsidiary of the Group, entered into the relocation and compensation agreement (the "**Relocation and Compensation Agreement**") with Demolition Resettlement Management Office of Yangzhou Economic & Technological Development Zone (揚州經濟技術開發區拆遷安置管理辦公室) (the "**Demolition Management Office**"). According to the Relocation and Compensation Agreement, the Demolition Management Office would compensate Yangzhou Tonghua for the relocation in cash for a total of approximately RMB800.0 million. In the first half of 2019, Yangzhou Tonghua partially completed the relocation, hence the disposal gain of property, plant and equipment of RMB58.0 million and the government grants related to the relocation of RMB68.6 million were recognised, respectively.
3. In the first half of 2019, the sales volume of truck bodies for specialty vehicles in the PRC market increased significantly as compared with the corresponding period of 2018, with operating revenue of RMB2,808.2 million in the first half of 2019 (the corresponding period of 2018: RMB2,208.9 million), representing a year-on-year increase of approximately 27.1%.
4. In the first half of 2019, the sales volume of semi-trailers in the PRC market declined as compared with the corresponding period of 2018, with operating revenue of RMB2,272.6 million in the first half of 2019 (the corresponding period of 2018: RMB2,826.6 million), representing a year-on-year decrease of approximately 19.6%. In particular, under the periodic effects of the market environment and industry regulations, the sales volume of chassis and flatbed trailers and liquid tank trailers both declined significantly over the corresponding period of 2018. The sales volume of center-axle car carriers also declined significantly as compared with the corresponding period of 2018 as the replacement demand subsided from its peak in 2018.

Gross Margin and Profitability

During the Reporting Period, the Group's overall gross margin increased to 12.7%, representing a year-on-year increase of 0.4% (the corresponding period of 2018: 12.3%). The increase was mainly due to the enhancement of overall profitability, driven by the strong demand for truck bodies for specialty vehicles in the PRC market, the growth of dry van trailers and refrigerated trailers businesses of the Group in the North American market, and the appreciation of US dollar exchange rates.

Review by Business Segment

	Six months ended June 30,			
	2019		2018	
	Revenue	Gross Margin	Revenue	Gross Margin
	<i>RMB in millions, except percentages</i>			
Sales of vehicles business	11,663.4	11.9%	10,351.0	11.0%
Sales of parts and components business	796.4	16.5%	725.5	20.2%
Other businesses ²	145.3	52.2%	202.9	50.3%
Total	<u>12,605.1</u>	12.7%	<u>11,279.4</u>	12.3%

² The revenue of the Group from other businesses mainly included (i) rental income, including from leasing properties in our vehicle parks, and trailer rental services; (ii) after-sales services, which principally comprise the provision of repair and parts replacement services; (iii) provision of supply chain services; and (iv) provision of trade-in services and sales of refurbished semi-trailers.

Sales of vehicles business

For the six months ended June 30, 2019, the Group's revenue from sales of vehicles business was RMB11,663.4 million (the corresponding period of 2018: RMB10,351.0 million), representing a year-on-year increase of 12.7%, mainly because (1) the Group captured opportunities arising from the North American market and actively integrated the resources of supply chains, and the sales of the dry van trailer and refrigerated trailer increased; and (2) market demand for specialty vehicles increased driven by proactive development of infrastructure in the PRC. The revenue from sales of vehicles business accounted for 92.5% of the Group's total revenue.

Sales of parts and components business

For the six months ended June 30, 2019, the Group's revenue from sales of parts and components business was RMB796.4 million (the corresponding period of 2018: RMB725.5 million), representing a year-on-year increase of 9.8%, primarily due to the increase in revenue from sales of parts and components driven by the increase in revenue from sales of vehicles.

Other businesses

For the six months ended June 30, 2019, the Group's revenue from other businesses was RMB145.3 million (the corresponding period of 2018: RMB202.9 million), representing a year-on-year decrease of 28.4%, primarily due to a significant decrease in the rental income associated with investment properties in other businesses during the Reporting Period resulting from the disposal of the vehicle parks in September 2018.

MANAGEMENT DISCUSSION AND ANALYSIS *(Continued)*

Review by Market Region

	Six months ended June 30,			
	2019		2018	
	Revenue	Gross Margin	Revenue	Gross Margin
	<i>RMB in millions, except percentages</i>			
The PRC				
Sales of vehicles business	7,253.8	11.0%	6,699.1	10.4%
Sales of parts and components business	285.0	20.7%	334.1	26.8%
Other businesses	75.4	73.7%	124.0	71.2%
North America				
Sales of vehicles business	2,691.8	14.9%	2,113.5	13.9%
Sales of parts and components business	341.0	6.8%	234.3	7.4%
Other businesses	–	–	–	–
Europe				
Sales of vehicles business	1,131.2	8.8%	1,003.5	8.5%
Sales of parts and components business	161.8	29.6%	152.2	25.6%
Other businesses	65.3	27.3%	75.9	17.0%
Other Regions³				
Sales of vehicles business	586.7	14.8%	534.9	12.2%
Sales of parts and components business	8.6	20.0%	4.8	16.9%
Other businesses	4.5	54.6%	3.1	28.7%
Total	12,605.1	12.7%	11,279.4	12.3%

³ include approximately 40 other countries, principally Algeria, Australia, Indonesia, Japan, Malaysia, Saudi Arabia, South Africa, Thailand and Vietnam.

The PRC

In the first half of 2019, the operation of macro-economy in the PRC was generally stable and made improvement in stability. The PRC still maintained a high level of infrastructure construction. The government has continuously increased the rebuilding of shanty towns such as cities, mining areas and forest areas, and the construction of indemnificatory housing, rural water and hydropower and highway network in the western region, which has boosted the continuous growth in sales of truck bodies for specialty vehicles. In addition, the Group actively responded to national industry regulations and policy requirements, adjusted domestic marketing strategies in a timely manner to adapt to the market changes, and accelerated production line upgrades and structural optimization. During the Reporting Period, the Group's revenue from business in the PRC was RMB7,614.2 million (the corresponding period of 2018: RMB7,157.2 million), representing a year-on-year increase of 6.4%. The increase in revenue was mainly because of the growth of the Group's business driven by strong market demand for truck bodies for specialty vehicles in the PRC market along with the enhanced construction of infrastructure in the PRC. The Group has sold 32,574 vehicles in the first half of the year, representing an increase of 18.9% as compared with the corresponding period of 2018. During the Reporting Period, the revenue from the Group's business in the PRC accounted for 60.4% of the Group's total revenue.

North America

As affected by the Sino-US trade friction and the slowdown of domestic economic growth, the US transportation market experienced a slow downward trend in the first half of 2019. During the Reporting Period, the Group's revenue from business in North America was RMB3,032.8 million (the corresponding period of 2018: RMB2,347.8 million), representing a year-on-year increase of 29.2%. The increase in revenue was mainly because (1) the Group captured opportunities arising from the North American market and actively integrated the resources of supply chains, and the sales of the dry van trailer and refrigerated trailer increased; and (2) it was affected by the appreciation of US dollar exchange rates. Of which: the Group has sold 6,951 dry van trailers and 2,479 refrigerated trailers in the first half of the year, representing an increase of 23.0% and 67.0% as compared with the corresponding period of 2018, respectively. During the Reporting Period, the revenue from the Group's business in North America accounted for 24.1% of the Group's total revenue.

Europe

As affected by uncertain factors such as Brexit, the European market was under adjustment in the first half of 2019 and the total demand tended to decline slightly. During the Reporting Period, the Group's revenue from business in Europe was RMB1,358.3 million (the corresponding period of 2018: RMB1,231.6 million), representing a year-on-year increase of 10.3%. The increase in revenue was mainly due to (1) the strategic integration of businesses of SDC Trailers Ltd. (including technology upgrades, cost reduction and efficiency improvement and supply chain optimization, etc.); and (2) the exploration of new markets and development of new products such as tank containers by Lag Trailers NV Bree in Belgium, through which the Group's business layout was expanded in the European market, and the Group achieved sales of 6,735 semi-trailers across Europe, representing an increase of 13.5% as compared with the corresponding period of 2018. During the Reporting Period, the revenue from the Group's business in Europe accounted for 10.8% of the Group's total revenue.

Other Regions

In the first half of 2019, other region markets were affected by price fluctuations of commodities such as crude oil and iron ore, and the investors confidence in market has not yet fully recovered, but the demand for logistics semi-trailers increased due to the economic development of emerging countries represented by Africa, infrastructure construction led by Southeast Asia, and the gradual improvement of road regulations in multiple countries. During the Reporting Period, the Group's revenue from business in other regions was RMB599.8 million (the corresponding period of 2018: RMB542.8 million), representing a year-on-year increase of 10.5%. The increase in revenue was mainly due to the business structuring of and strategy adjustment to subsidiaries in other regions by the Group, through which the Group achieved sales of 5,252 semi-trailers across other regions, representing an increase of 27.2% as compared with the corresponding period of 2018. During the Reporting Period, the revenue from the Group's business in other regions accounted for 4.7% of the Group's total revenue.

Future Plans and Strategies

Macro Policies:

1. In May 2019, the State Council of the People's Republic of China (the “**State Council**”) forwarded the “Guideline to Boost the Restructuring and Upgrading of the Road Freight Sector to Promote High-Quality Development (《關於加快道路貨運行業轉型升級促進高質量發展的意見》)” (the “**Guideline**”) jointly issued by thirteen ministries and commissions including the Ministry of Transport of the People's Republic of China and National Development and Reform Commission of the People's Republic of China, which put forward many important policies in terms of road freight, multimodal transport, governance of over-limit and overload freight trucks, new energy vehicles entering the city. Focusing on the prominent problems in the current development of road freight industry, the Guideline deployed the key tasks from five aspects, including deepening the reformative initiative of “streamlining administration, delegating powers and improving administration” in the truck industry, promoting the continuous replacement of traditional energy with new energy, speeding up the upgrading and transformation of vehicle equipment, improving the working environment of the freight market and enhancing the governance capacity of the freight market.
2. The PRC Government Work Report issued in March 2019 proposed that the expressway toll stations on provincial border across the country would be basically cancelled within two years, the toll road system reform shall be deepened to promote the reduction of tolls for bridge and road, and the unreasonable approval for passenger and freight vehicles, indiscriminate charges and indiscriminate fines shall be governed. It also proposed to deepen the reform of road system and significantly improve the working environment for freight transport.
3. On July 3, 2018, the State Council published the “Three-Year Action Plan to Win the Battle for a Blue Sky” (《打贏藍天保衛戰三年行動計劃》), which required the targets and implementation plans for early elimination and upgrade of commercial diesel trucks and gas vehicles should be formulated in three regions, including the Beijing-Tianjin-Hebei Region and its peripheral areas, the Fenhe-Weihe Plain and the Yangtze River Delta. By the end of 2020, the Beijing-Tianjin-Hebei Region and its peripheral areas and the Fenhe-Weihe Plain should eliminate more than one million heavy and medium trucks with emissions at or below the national emission standards for the third stage.

4. Through actively responding to the call of national policies, the Group has initially completed the “organizational restructuring and production line upgrading” (組織重塑·產線升級) in the PRC, and currently has three intelligent manufacturing “Light Tower” plants in place for the upgrading of transportation equipment. Meanwhile, the Group is simultaneously carrying out strategic upgrading of the marketing model, taking the lead in creating the transformation of second-generation semi-trailer product system in the PRC and marketing model for the era of great changes for road freight industry in the PRC.
5. The Group and “China Association of Automobile Manufactures Specialty Vehicle Branch (中國汽車工業協會專用車分會) and Hanyang Specialty Vehicle Institute (漢陽專用汽車研究所)” initiated the establishment of “Association of China High Quality Development of Trailer (中國掛車高質量發展聯席會)” (referred to as: G20 Trailers Association) to cooperate with the implementation of the new national standards for the second generation semi-trailers, strengthen resource sharing, jointly discuss and promote high quality and healthy development of the industry.
6. The Group has commenced to mobilize resources and actively organize the industry associations, traders and customers in the US to apply for a waiver of 25% tariff, and the application process is expected to be completed in September 2019.

Strategies:

The Group’s objective is to strengthen our leading position in the global semi-trailer market. To this end, the Group intends to implement the following strategies:

Further digitalize our production process

With the successful implementation of our “Light Tower” plants to automate our manufacturing and assembly plants, the Group believes our production quality, efficiency and flexibility can be further enhanced by digitalizing our production process. The digitalized manufacturing and assembly plants planned by the Group represent an upgrade from our automated production facility to a fully connected and flexible one, which is capable of utilizing data from connected operations and production systems for resource control and optimization, and which can adapt our existing automated manufacturing process to accommodate new products.

In our digitalized manufacturing and assembly plants, the Group will introduce a Product Lifecycle Management System (PLM) and a Manufacturing Executive System (MES) for smart manufacturing planning and management. By digitalizing our automated production lines, the Group can utilize data analysis to plan production design, cost and resources before production. Therefore, the Group can further utilize our current facilities to accommodate a broad spectrum of product offerings to cater to different requirements across regions.

Promote an agile organization adaptive to digitalized manufacturing and operation

Along with the digitalization of our “Light Tower” plants, the Group plans to adapt our management and organization of these plants accordingly, in terms of both production processes and technologies. The Group will promote an agile organization with flexible decision-making processes by utilizing advanced information systems for resource control and optimization. For example, our Shenzhen plant and digitalized Tonghua plant will share one back-office for product design and raw material procurement and reorganize production and operation functions by product type. Through such arrangements, the Group can efficiently adjust our production lines and respond more quickly to the evolving market demand. The Group’s digitalized manufacturing plants will also replace physical quality control with real-time inspection through data collection and analysis.

In addition, the Group aims to carry out such strategy by further enhancing management model innovation and cultivating talent specifically for our digitalized manufacturing and assembly plants. The Group regards the achievement and success of our employees as the source and the foundation for our healthy and sustainable development. By implementing this strategy, the Group seeks to strengthen our competitiveness and promote our healthy and sustainable development.

Continue to develop new products and improve product features

The Group will continue to focus our efforts on developing new products and improving product features. With the development of our product lifecycle management system and automated manufacturing process, the Group plans to develop new products on our product development platform by adopting digital design modeling and digital manufacturing simulation. Such development platform is intended to enhance flexibility and to allow the Group to allocate our manufacturing capacity more efficiently to meet rapidly changing market trends.

In particular, the Group intends to develop smart trailers, which will provide our customers with highly efficient fleet operation, reliable trailer and cargo management and flexible customization. The Group plans to equip our smart trailers with sensors for real-time operation and cargo space monitoring, a smart trailer terminal to transmit data and a battery pack or solar panel to power the related digital device. In 2017, the Group established Shenzhen SF-Trailernet Technology Co., Ltd. (深圳市星火車聯科技有限公司) together with a Shenzhen-based technology company to develop smart trailer terminals, and in June 2018, the Group started commercial trials of smart trailer terminals in the US.

In addition, the Group will develop and launch our high-end refrigerated trailers to further enhance our brand name and increase our global market share of refrigerated trailers. The Group also intends to invest in the research and development of product standardization, weight reduction and modulization in our US and European manufacturing plants, as well as the development of other trailer products for the PRC, North American and European markets.

Capture emerging business opportunities with growth potential

The Group will continue to enhance our performance and market position by pursuing business opportunities in specific regions or niche product segments with sustainable growth potential. In the past, by leveraging our industry expertise and experience, the Group successfully identified and captured business opportunities through the introduction of bespoke oil tank trailers in the Middle East in 2013. The Group also introduced center-axle car carriers in the PRC in 2017. The Group has also focused on developing and launching swap bodies in Europe in response to increasing demand from European logistics companies driven by the fast growing European e-commerce industry. The Group will continue to utilize this capability in the future.

The Group believes that we can utilize our digitalized production capability to adapt to the fast-evolving and differentiated market demand more flexibly, so as to reduce costs and achieve sustainable growth in profitability in the long run.

Strengthen our global operations with comprehensive local knowledge

The Group will continue to deepen our global operations and enhance our market share in selected markets. To achieve this goal, the Group plans to focus our efforts on expanding and upgrading our manufacturing and assembly capabilities. The Group also actively explores opportunities across regions, to create synergies with local brands in terms of design, manufacturing and sales support.

- *North America:* The Group intends to increase our production and/or assembly capability for refrigerated trailers and chassis trailers in the US. In particular, the Group plans to (i) develop a new automated production facility for chassis trailers so that the Group will be capable of manufacturing chassis trailers locally in the US to maintain closer business relationships with existing North American customers headquartered in the eastern US and to mitigate the adverse effects on the Group from any increase in the US import tariffs on semi-trailers and components imported from the PRC; (ii) develop a new automated production facility for refrigerated trailers in the US to further enhance our refrigerated trailer production capacity and increase our market share in North America by capitalizing on the more automated facilities equipped in such new production facility and the consequent improved production efficiency and lower unit production cost, to meet diversified and changing market demand through our differentiated products with different target markets, and to mitigate the adverse effects on the Group from any increase in the US import tariffs on semi-trailers and components imported from the PRC; (iii) develop a new assembly plant for high-end refrigerated trailers in the US over the next five years to support our manufacturing capacity in the PRC, to effectively stimulate customer demand through product upgrading and to further enhance our brand value and increase our market share for refrigerated trailers in North America by capitalizing on the more automated facilities equipped in the new assembly plant as well as the higher thermal efficiency of our high-end refrigerated trailers under development that are expected to have lower heat leakage; and (iv) discuss the development of a new plant for refrigerated trailers in Canada to enhance our assembly and delivery capabilities, and to increase market share through further expanding the refrigerated trailers market in Canada. The Group believes that the proposed new manufacturing and assembly plants can help the Group enhance our production, assembly and delivery capacity to meet the market demand in North America, and gain local customers' recognition of the coherence of our manufacturing and assembly process and product quality. In addition, with the local manufacturing and assembly plants closer to customers, the Group can respond to local customers' needs and market changes more efficiently through frequent communications and more diverse after-sales services to deepen our market penetration and enhance customer loyalty to the Group.

- *Europe:* The Group intends to increase our assembly capability for semi-trailers in Europe. In particular, the Group plans to develop (i) a new assembly plant for semi-trailers in the UK to support the assembly of our semi-trailers manufactured in the PRC and then assembly and delivery in Europe and to increase our market share in Europe; (ii) a new assembly plant for semi-trailers in the Netherlands to further promote our semi-trailers products and to increase our production and delivery capacity for semi-trailers in Europe to capture local demand; and (iii) a new assembly plant for high-end refrigerated trailers in the UK or Poland to support our launch and sale of our high-end refrigerated trailers to enter the European refrigerated trailer market. With the local assembly plants closer to European customers, the Group can shorten delivery time, diversify after-sales services, and better adapt our products to local market changes efficiently to maintain closer relationship with European customers and enhance customer loyalty to the Group.
- *The PRC:* The Group has adhered to the “transformation and upgrading of production line” for a long term. In 2014, the Group launched our “Light Tower” plants in the PRC, which used highly automated equipment, such as digital laser cutters, robotic welding stations and KTL and powder coating lines, to help the Group improve product quality and consistency, enhance productivity and cost efficiency. In addition, the Group has adopted environmentally friendly technologies, such as KTL to reduce waste discharge. Currently, the Group has three automated “Light Tower” plants in Dongguan, Yangzhou and Zhumadian respectively, and is implementing “transformation and upgrading of production line” for partial or overall plants in Wuhu, Liangshan and Luoyang.
- *Other regions:* By adhering to the channel construction strategy, the Group consolidates the overseas operation platform through measures such as adjustment and transformation, management upgrading and business structuring. The Group also actively explores and builds a network of distribution channels, and adheres to business innovation and marketing upgrades, to continuously enhance our competitiveness in emerging markets.

Through continual efforts in expanding and upgrading production lines and establishing assembly plants, the Group will be able to further reduce procurement costs and meanwhile have more comprehensive production resources to capture evolving market demand and growth in various regions.

The Group insists our belief in “global operation, local knowledge” (全球營運、地方智慧) in order to distinguish the Group from our competitors and it is the key to our continued growth and leading position in the global semi-trailer industry. In particular, the Group attributes the success of our “global operation” to our strong capabilities in terms of cross-over design, inter-continental production and global supply chain. The Group believes that “local knowledge” allows the Group to capture local market opportunities more efficiently, and to leverage the knowledge and experience of localized management teams to better understand local customers’ preferences and regulatory requirements, which allows the Group to overcome difficulties arising from cultural and geographical differences. The continuous pursuit and implementation of “global operation, local knowledge” by the Group has allowed the Group to expand our business in global markets and to create synergies among our subsidiaries in different countries in terms of design, supply chain, manufacturing and assembly, as well as sales and services.

FINANCIAL REVIEW

Liquidity and Financial Resources

As of June 30, 2019, the Group had cash and cash equivalents of RMB2,173.5 million (December 31, 2018: RMB2,617.0 million). As of June 30, 2019, the Group had borrowings of RMB1,794.6 million (December 31, 2018: RMB2,291.2 million).

	As of June 30, 2019	As of December 31, 2018
	<i>RMB in millions</i>	<i>RMB in millions</i>
Long-term borrowings		
– Loans from related parties	–	79.6
– Bank borrowings, guaranteed	<u>100.5</u>	<u>231.0</u>
Subtotal	<u>100.5</u>	<u>310.6</u>
Short-term borrowings		
– Bank borrowings	1,109.6	694.6
– Bank borrowings, guaranteed	331.3	303.5
– Loans from related parties	80.0	655.2
– Loans from related parties, guaranteed	–	165.3
– Discounted bills	<u>173.2</u>	<u>162.0</u>
Subtotal	<u>1,694.1</u>	<u>1,980.6</u>
Total borrowings	<u><u>1,794.6</u></u>	<u><u>2,291.2</u></u>

The table below sets forth the repayment terms of the Group's borrowings as below:

	June 30, 2019	December 31, 2018
	<i>RMB in millions</i>	<i>RMB in millions</i>
Within one year	1,694.1	1,980.6
One to two years	–	6.6
Two to five years	100.5	304.0
Total	<u>1,794.6</u>	<u>2,291.2</u>

There is no seasonal variation in the Group's borrowing needs. For the six months ended June 30, 2019, the weighted average interest rate for short-term borrowings was 4.49% (for the year ended December 31, 2018: 4.02%), and that for long-term borrowings was 5.23% (for the year ended December 31, 2018: 4.38%). Borrowings at fixed interest rates were approximately RMB694.5 million (as of December 31, 2018: RMB893.9 million); borrowings at floating interest rates were approximately RMB940.7 million (as of December 31, 2018: RMB1,248.9 million). It is expected that the Group's short-term borrowings will be repaid by its own funds or bank credit facilities, and long-term borrowings will also be repaid by its own funds or bank credit facilities. During the Reporting Period, the Group has maintained sufficient cash at bank and on hand to repay the due borrowings, and there was no material default in terms of borrowings.

As of June 30, 2019, the Group had bank credit facilities of RMB4,678.3 million and used bank credit facilities of RMB1,517.4 million (as of December 31, 2018: the Group had bank credit facilities of RMB3,669.4 million and used bank credit facilities of RMB1,067.5 million).

During the Reporting Period, the net cash inflow from operating activities was RMB855.2 million, representing an increase of RMB651.3 million (319.4%) as compared with the net cash inflow in the corresponding period of 2018, mainly due to a year-on-year increase of RMB1,325.7 million in revenue.

During the Reporting Period, the net cash outflow from investment activities was RMB70.1 million. The net cash outflow increased by RMB388.8 million as compared with the net cash inflow in the corresponding period of 2018, mainly due to the recovery of RMB419.9 million as a result of maturity of wealth management products in the corresponding period of 2018.

During the Reporting Period, the net cash outflow from financing activities was RMB1,234.9 million. The net cash outflow decreased by RMB72.9 million as compared with the net cash outflow in the corresponding period of 2018, mainly due to a decrease of RMB211.7 million in payment of dividends in 2019 as compared with the corresponding period of 2018 and the new prepaid land premium of RMB103.3 million during the Reporting Period.

As of June 30, 2019, the Group has current assets of RMB10,975.2 million (as of December 31, 2018: RMB11,138.7 million), and current liabilities of RMB8,241.2 million (as of December 31, 2018: RMB8,145.6 million). As of June 30, 2019, the Group's current ratio was approximately 1.3 times (as of December 31, 2018: 1.4 times). The current ratio equals to total current assets divided by total current liabilities. The decrease in the current ratio was mainly due to higher growth rate of current liabilities than that of current assets as a result of the increase in accounts payable and notes payable.

Capital Structure

During the Reporting Period, the Group had been adopting a prudent financial management policy and handling capital expenditures with caution. The funding policy of the Group is to secure sufficient funding to meet its working capital requirements and to maintain smooth operations. The Group will also utilize different equity and debt instruments of different tenures to obtain funding from the capital and financial markets overseas or in the PRC to achieve these objectives. After the Reporting Period, the Group will continue to monitor its liquidity and financial resources, and manage them to maintain a good gearing ratio. As of June 30, 2019, the Group's gearing ratio (equal to total debt divided by total equity multiplied by 100%) was 21.7% (as of December 31, 2018: 28.8%). The decrease in gearing ratio was mainly due to repayment of borrowings during the Reporting Period.

As of June 30, 2019, the Group's cash and cash equivalents were mainly denominated in Renminbi, and borrowings were also mainly denominated in Renminbi. The Group was exposed to foreign exchange risk primarily through sales and purchases, capital expenditures and expenses that are denominated in a currency other than the functional currency of the relevant subsidiaries. The Group's foreign exchange exposure mainly arises from the conversion of Renminbi against US dollar, Great Britain Pound and Euro. We manage our foreign exchange risk by performing regular reviews of our net foreign exchange exposure and minimize these exposures through entering into foreign exchange forward and swap contracts. The terms of the Group's hedging activities are required to be less than six months or the term of the relevant borrowings. The management of the Group reviews the market environment and its own foreign exchange risk profile on a regular basis, and considers appropriate hedging measures when necessary. As of June 30, 2019, the foreign exchange forward contracts held by the Group were mainly outstanding USD to RMB forward contracts and GBP to USD forward contracts with a notional amount of US\$20 million and GBP3 million, and four outstanding USD-denominated currency swap contracts with a notional principal amount of US\$45.1 million.

Capital Commitments

As of June 30, 2019, the Group's capital commitments were approximately RMB199.4 million (December 31, 2018: approximately RMB72.7 million), representing an increase of 174.3%, mainly due to the increased production and assembly in the PRC as a result of the expansion and upgrading of the Group. The Group has funded and will continue to fund a substantial portion of our capital commitments from operating cash flow and proceeds from borrowings. During the Reporting Period, our capital commitments were mainly attributable to the construction or purchase of manufacturing plants which had been authorized and contracted.

Significant investment during the Reporting Period

During the Reporting Period, the Group had no significant investment.

Details of material acquisitions and disposals related to subsidiaries, associates and joint ventures

During the Reporting Period, the Group had no material acquisitions and disposals related to subsidiaries, associates and joint ventures.

Charges on the Group's Assets

As of June 30, 2019, the Group had not charged any assets.

Plans for significant investment or purchase of capital assets in the future and its financing proposals

The Group plans (1) to establish a new automated production facility for refrigerated trailers in the US to further enhance our refrigerated trailer production capacity and increase our market share in North America by capitalizing on the more automated facilities equipped in such new production facility and the consequent improved production efficiency and lower unit production cost; (2) to discuss to establish a new plant for refrigerated trailers in Canada to improve our assembly and delivery capability and thus meet the demand of North America market; and (3) to build assembly points for semi-trailers in Europe to rapidly expand the European market, forming a strategic echo with our companies located in Europe in terms of product layout and market coverage, and thus expand our market share in Europe.

The aforesaid investment plans will be funded by the proceeds of the Global Offering and self-raised funds.

Contingent Liabilities

(1) Financial guarantees

The Group entered into financial guarantee contracts relating to vehicle loans mainly with China Merchants Bank, China Everbright Bank, China Construction Bank, Bank of Communications, Bank of China and CIMC Finance Company Ltd., to provide guarantees in respect of banking facilities granted to dealers and customers of the Group, who had drawn down loans under banking facilities granted to settle outstanding payables arising from purchasing of vehicles from the Group. As of June 30, 2019, the outstanding balance of the above guarantees provided by the Group to dealers and customers totalled RMB1,636.7 million (December 31, 2018: RMB1,253.5 million), and the bank deposits pledged for these guarantees were RMB117.4 million (December 31, 2018: RMB89.3 million).

(2) Outstanding performance bond and letter of credit

As of June 30, 2019, the Group had outstanding performance bond and letter of credit a total of RMB34.9 million (December 31, 2018: RMB2.4 million).

Number and remuneration of employees, remuneration policy and training plan

As of June 30, 2019, the Group had approximately 14,218 full-time employees (the corresponding period of 2018: 14,784). The decrease in the number of employees was mainly due to organizational adjustments and production adjustments at some manufacturing plants. During the Reporting Period, the employee benefits expenses amounted to approximately a total of RMB993.2 million (the corresponding period of 2018: RMB926.1 million). The employee remuneration structure of the Group is the monthly basic salary plus monthly or quarterly or annual performance awards. The Group also provides employee benefits to all employees, including pension insurance, medical insurance, work-related injury insurance, unemployment insurance and other national statutory insurances and housing provident fund schemes.

The Group arranges regular internal trainings to employees at all levels as needed, such as orientations on corporate culture, policies, products knowledge and basic professional skills for new employees; trainings on leadership, management and strategic planning skills for management employees; and seminars and workshops on selected topics such as project management, costs management, business planning and work safety. Employees may apply for subsidies to participate in relevant professional trainings offered by recognized institutions.

OTHER INFORMATION

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor its subsidiaries had purchased, sold or redeemed any listed securities of the Company during the Reporting Period.

SHARE CAPITAL

As of June 30, 2019, there were 1,500,000,000 Shares in issue with a nominal value of RMB1.00 each, representing a total issued share capital of RMB1,500,000,000, which consisted of 1,201,080,000 Domestic Shares with a nominal value of RMB1.00 each and 298,920,000 Unlisted Foreign Shares with a nominal value of RMB1.00 each.

On July 11, 2019, the Company issued 265,000,000 H Shares under the Global Offering and converted the previous 298,920,000 Unlisted Foreign Shares into H Shares. Upon the issuance of H Shares, there were a total of 1,765,000,000 Shares in issue with a nominal value of RMB1.00 each, representing a total issued share capital of RMB1,765,000,000, which consisted of 1,201,080,000 Domestic Shares with a nominal value of RMB1.00 each and 563,920,000 H Shares with a nominal value of RMB1.00 each.

As of June 30, 2019, the share capital of the Company was as follows:

Class of Shares	Number of Shares	Approximate percentage of the issued share capital of the Company
Domestic Shares	1,201,080,000	80.07%
Unlisted Foreign Shares	<u>298,920,000</u>	<u>19.93%</u>
Total	<u><u>1,500,000,000</u></u>	<u><u>100%</u></u>

OTHER INFORMATION *(Continued)*

As of July 11, 2019, the share capital of the Company was as follows:

Class of Shares	Number of Shares	Approximate percentage of the issued share capital of the Company
Domestic Shares	1,201,080,000	68.05%
H Shares converted from Unlisted Foreign Shares held by CIMC Hong Kong and Sumitomo Corporation ⁴	298,920,000	16.94%
H Shares issued under the Global Offering	<u>265,000,000</u>	<u>15.01%</u>
Total	<u><u>1,765,000,000</u></u>	<u><u>100%</u></u>

INTERESTS AND SHORT POSITIONS OF DIRECTORS, SUPERVISORS AND CHIEF EXECUTIVE

As at June 30, 2019, the Company was not listed on the Main Board of the Stock Exchange and Divisions 7 and 8 of Part XV of the SFO and Section 352 of the SFO were not applicable.

As of July 11, 2019, the interests and/or short positions of the Directors, Supervisors and chief executive of the Company (the “**Chief Executive**”) in the Shares, underlying Shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Stock Exchange under Divisions 7 and 8 of Part XV of the SFO, including interests or short positions which they are taken or deemed to have under such provisions of the SFO, or which are required to be recorded in the register kept by the Company pursuant to Section 352 of the SFO, or otherwise required to be notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

⁴ A total of 298,920,000 H Shares were converted from 284,985,000 Unlisted Foreign Shares held by CIMC Hong Kong and 13,935,000 Unlisted Foreign Shares held by Sumitomo Corporation upon the Listing.

OTHER INFORMATION *(Continued)*

Name of Director	Nature of interest	Class of Shares	Number of Shares/ underlying Shares held	Long position/ Short position	Approximate percentage of the relevant class of Shares	Approximate percentage of the total issued share capital of the Company
Li Guiping	Interest in controlled corporation ⁽¹⁾	Domestic Shares	99,037,500	Long position	8.25%	5.61%
Wang Yu	Interest in controlled corporation ⁽²⁾	Domestic Shares	75,877,500	Long position	6.32%	4.30%
Zeng Beihua	Interest in controlled corporation ⁽²⁾	Domestic Shares	75,877,500	Long position	6.32%	4.30%

Notes:

- (1) *Mr. Li Guiping is an executive Director of the Company, Chief Executive Officer and President. Mr. Li is interested in 47.37% of the shares of Shenzhen Longhui, the general partner of Xiangshan Huajin and therefore he is deemed to be interested in 75,877,500 Domestic Shares held by Xiangshan Huajin. Mr. Li is interested in 80% of the equity interest of Longyuan Investment, the general partner of Shenzhen Longyuan, and therefore he is also deemed to be interested in 23,160,000 Domestic Shares held by Shenzhen Longyuan.*
- (2) *Mr. Wang Yu and Ms. Zeng Beihua are non-executive Directors of the Company. Each of Mr. Wang and Ms. Zeng is interested in 26.32% of the shares of Shenzhen Longhui, the general partner of Xiangshan Huajin, and therefore they are also deemed to be interested in 75,877,500 Domestic Shares held by Xiangshan Huajin.*

Long Positions in the Shares/Underlying Shares of Associated Corporations

Associated corporation	Class of shares held in the associated corporation	Name of Director	Capacity	Number of Shares/ underlying Shares held	Approximate percentage of shareholding
CIMC	A shares	Mai Boliang	Beneficial owner (Note 1)	4,013,643	0.26% (Note 2)
		Wang Yu	Beneficial owner (Note 1)	300,000	0.02% (Note 2)
CIMC Enric Holdings Limited	Ordinary shares	Mai Boliang	Beneficial owner	7,260,000	0.36% (Note 3)
		Wang Yu	Beneficial owner	400,000	0.02% (Note 3)
		Zeng Beihua	Beneficial owner (Note 4)	550,000	0.03% (Note 3)
China Jiangsu Vanguard Trailer Rental Co., Ltd. (江蘇掛車幫租賃有限公司)	Domestic shares	Li Guiping	Interest in controlled corporation (Note 5)	10,000,000	5.00%
		Zeng Beihua	Interest in controlled corporation (Note 5)	10,000,000	5.00%
Shenzhen SF-Trailernet Technology Co., Ltd. (深圳市星火車聯科技有限公司)	Domestic shares	Li Guiping	Interest in controlled corporation (Note 6)	1,000,200	16.67%

OTHER INFORMATION *(Continued)*

Notes:

1. *Mr. Mai Boliang and Mr. Wang Yu are non-executive Directors of the Company. Mr. Mai Boliang holds 593,643 A shares in issue of CIMC, an associated corporation of the Company. On September 28, 2010, each of Mr. Mai Boliang and Mr. Wang Yu was granted A share options in respect of 3,420,000 shares and 300,000 shares, respectively from CIMC under the A share(s) option incentive scheme adopted by the Company's associated corporation, CIMC. These share options granted to any grantee are exercisable at an exercise price of RMB8.06 per share during the period from June 2, 2015 to September 27, 2020 and the period from September 28, 2014 to September 27, 2020, respectively.*
2. *The approximate percentage of shareholding is calculated based on the total issued A-share capital of 1,522,638,752 shares of CIMC as of July 11, 2019.*
3. *The approximate percentage of shareholding is calculated based on the total issued ordinary share capital of 1,998,910,588 shares of CIMC Enric Holdings Limited as at July 11, 2019.*
4. *Ms. Zeng Beihua is a non-executive Director of the Company. On November 11, 2009, Ms. Zeng Beihua was granted ordinary share options in respect of 550,000 shares from CIMC Enric Holdings Limited (the shares of which are listed on the Main Board of the Hong Kong Stock Exchange, stock code: 3899), an associated corporation of the Company, under the share option incentive scheme adopted by CIMC Enric Holdings Limited. These share options granted to any grantee are exercisable at an exercise price of HK\$4 per share during the period from November 11, 2010 to November 10, 2019.*
5. *Mr. Li Guiping is an executive Director, Chief Executive Officer and President of the Company and Ms. Zeng Beihua is a non-executive Director of the Company. Mr. Li and Ms. Zeng are interested in 24% and 12%, respectively of the shares of Shenzhen Huixin Enterprise Management Center (Limited Partnership) (深圳匯信企業管理中心(有限合夥)), of which Ms. Zeng is the general partner, and therefore they disclose their interests in 5% of the shares of China Jiangsu Vanguard Trailer Rental Co., Ltd. (江蘇掛車幫租賃有限公司).*
6. *Li Guiping is an executive Director, Chief Executive Officer and President of the Company. Mr. Li is interested in 4.8% of the shares of Shenzhen Yuanxin Investment Partnership (Limited Partnership) (深圳源欣投資合夥企業(有限合夥)), and therefore he discloses his interest in 16.67% of the shares of Shenzhen SF-Trailernet Technology Co., Ltd. (深圳市星火車聯科技有限公司), which is held by the Company as to 23.33% of its shares.*

INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS

As at June 30, 2019, the Company was not listed on the Main Board of the Stock Exchange and Divisions 2 and 3 of Part XV of the SFO and Section 336 of the SFO were not applicable.

As of July 11, 2019, to the knowledge of Directors, the following persons other than the Directors, Supervisors and Chief Executive had interests and/or short positions in the Shares and underlying Shares of the Company which were required to be disclosed to the Company pursuant to Divisions 2 and 3 of Part XV of the SFO and recorded in the register required to be kept pursuant to Section 336 of the SFO:

Name of Shareholder	Nature of interest	Class of Shares	Number of Shares	Long position/ Short position	Approximate percentage of the relevant class of Shares	Approximate percentage of the total issued share capital of the Company
CIMC	Beneficial owner	Domestic Shares	664,950,000	Long position	55.36%	37.67%
	Interest in controlled corporation ⁽¹⁾	H Shares	284,985,000	Long position	50.54%	16.15%
		H Shares	39,750,000 ⁽⁸⁾	Short position	7.05%	2.25%
Ping An Decheng	Interest in controlled corporation ⁽²⁾	Domestic Shares	413,932,500	Long position	34.46%	23.45%
Ping An Financial	Interest in controlled corporation ⁽²⁾	Domestic Shares	413,932,500	Long position	34.46%	23.45%
Ping An Group	Interest in controlled corporation ⁽²⁾	Domestic Shares	413,932,500	Long position	34.46%	23.45%
CIMC Hong Kong	Beneficial owner	H Shares	284,985,000	Long position	50.54%	16.15%
		H Shares	39,750,000 ⁽⁸⁾	Short position	7.05%	2.25%
Shanghai Taifu	Beneficial owner	Domestic Shares	252,330,000	Long position	21.01%	14.30%
Chi Xiao	Interest in controlled corporation ⁽³⁾	Domestic Shares	252,330,000	Long position	21.01%	14.30%

OTHER INFORMATION *(Continued)*

Name of Shareholder	Nature of interest	Class of Shares	Number of Shares	Long position/ Short position	Approximate percentage of the relevant class of Shares	Approximate percentage of the total issued share capital of the Company
Nanshan Group	Interest in controlled corporation ⁽³⁾	Domestic Shares	252,330,000	Long position	21.01%	14.30%
Taizhou Taifu	Beneficial owner	Domestic Shares	161,602,500	Long position	13.45%	9.16%
Ping An Life Insurance	Interest in controlled corporation ⁽⁴⁾	Domestic Shares	161,602,500	Long position	13.45%	9.16%
Ping An Health Partnership	Interest in controlled corporation ⁽⁴⁾	Domestic Shares	161,602,500	Long position	13.45%	9.16%
Shenzhen Sidao Branch Investment Co., Ltd. (深圳市思道科技投資有限公司)	Interest in controlled corporation ⁽⁴⁾	Domestic Shares	161,602,500	Long position	13.45%	9.16%
Shenzhen Pingan Yuanxin Investment Development Holdings Co., Ltd. (深圳市平安遠欣投資發展控股有限公司)	Interest in controlled corporation ⁽⁴⁾	Domestic Shares	161,602,500	Long position	13.45%	9.16%
Xiangshan Huajin	Beneficial owner	Domestic Shares	75,877,500	Long position	6.32%	4.30%
Shenzhen Longhui	Interest in controlled corporation ⁽⁵⁾	Domestic Shares	75,877,500	Long position	6.32%	4.30%
SAIC MOTOR HK INVESTMENT LIMITED	Beneficial owner	H Shares	60,795,000	Long position	10.78%	3.44%
Hong Kong Tiancheng Investment & Trading Co. Limited	Beneficial owner	H Shares	42,556,500	Long position	7.55%	2.41%

OTHER INFORMATION *(Continued)*

Name of Shareholder	Nature of interest	Class of Shares	Number of Shares	Long position/ Short position	Approximate percentage of the relevant class of Shares	Approximate percentage of the total issued share capital of the Company
Shandong Linglong Tire Co., Ltd.	Interest in controlled corporation ⁽⁶⁾	H Shares	42,556,500	Long position	7.55%	2.41%
Linglong Group Co., Ltd. (玲瓏集團有限公司)	Interest in controlled corporation ⁽⁶⁾	H Shares	42,556,500	Long position	7.55%	2.41%
Wang Xicheng	Interest in controlled corporation ⁽⁶⁾	H Shares	54,124,500	Long position	9.60%	3.06%
Haitong International Securities Company Limited	Person having a security interest in Shares	H Shares	39,750,000 ⁽⁸⁾	Long position	7.05%	2.25%
		H Shares	39,750,000 ⁽⁸⁾	Short position	7.05%	2.25%
Haitong International Securities Group Limited	Interest in controlled corporation ⁽⁷⁾	H Shares	39,750,000 ⁽⁸⁾	Long position	7.05%	2.25%
		H Shares	39,750,000 ⁽⁸⁾	Short position	7.05%	2.25%
Haitong International Holdings Limited	Interest in controlled corporation ⁽⁷⁾	H Shares	39,750,000 ⁽⁸⁾	Long position	7.05%	2.25%
		H Shares	39,750,000 ⁽⁸⁾	Short position	7.05%	2.25%
Haitong Securities Co., Ltd.	Interest in controlled corporation ⁽⁷⁾	H Shares	39,750,000 ⁽⁸⁾	Long position	7.05%	2.25%
		H Shares	39,750,000 ⁽⁸⁾	Short position	7.05%	2.25%

OTHER INFORMATION *(Continued)*

Notes:

- (1) *CIMC Hong Kong is a wholly owned subsidiary of CIMC and therefore CIMC is deemed to be interested in H Shares held by CIMC Hong Kong.*
- (2) *Ping An Decheng is the general partner of Shanghai Taifu and Taizhou Taifu and therefore it is deemed to be interested in our Domestic Shares held by Shanghai Taifu and Taizhou Taifu. Ping An Decheng is wholly owned by Ping An Financial which is ultimately controlled by Ping An Group and therefore both Ping An Financial and Ping An Group are deemed to be interested in our Domestic Shares held by Shanghai Taifu and Taizhou Taifu.*
- (3) *Chi Xiao is a limited partner of Shanghai Taifu which holds 39.63% of its interests and therefore it is deemed to be interested in our Domestic Shares held by Shanghai Taifu. Chi Xiao is wholly owned by Nanshan Group and therefore Nanshan Group is also deemed to be interested in our Domestic Shares held by Shanghai Taifu.*
- (4) *Both Ping An Life Insurance and Ping An Health Partnership are limited partners of Taizhou Taifu which holds 47.62% and 38.33% of their interests, respectively, and therefore both of them are deemed to be interested in our Domestic Shares held by Taizhou Taifu. Shenzhen Sidao Branch Investment Co., Ltd. (深圳市思道科投資有限公司) is a wholly-owned subsidiary of Shenzhen Pingan Yuanxin Investment Development Holdings Co., Ltd. (深圳市平安遠欣投資發展控股有限公司) and holds 46.59% of the equity interest of Ping An Health Partnership, and therefore it is deemed to be interested in our Domestic Shares held by Taizhou Taifu.*
- (5) *Shenzhen Longhui is the general partner of Xiangshan Huajin and holds 50.67% of the equity interest of Xiangshan Huajin, and therefore it is deemed to be interested in 75,877,500 Domestic Shares held by Xiangshan Huajin.*
- (6) *Mr. Wang Xicheng is interested in 51% of the shares of Linglong Group Co., Ltd. (玲瓏集團有限公司) which in turn holds 50.35% of the equity interest of Shandong Linglong Tire Co., Ltd.. Hong Kong Tiancheng Investment & Trading Co. Limited is a wholly-owned subsidiary of Shandong Linglong Tire Co., Ltd., and therefore all of them are deemed to be interested in the H Shares held by Hong Kong Tiancheng Investment & Trading Co. Limited. In addition, Mr. Wang Xicheng is interested in 51% of the equity interest of Elite Faith Trading Limited and therefore he is also deemed to be interested in 11,568,000 H Shares held by Elite Faith Trading Limited.*
- (7) *Haitong International Holdings Limited is a wholly-owned subsidiary of Haitong Securities Co., Ltd., and Haitong International Holdings Limited holds 63.08% of the interests of Haitong International Securities Group Limited. Haitong International (BVI) Limited is a wholly-owned subsidiary of Haitong International Securities Group Limited, and Haitong International Securities Company Limited is a wholly-owned subsidiary of Haitong International (BVI) Limited. Therefore, all of Haitong Securities Co., Ltd., Haitong International Holdings Limited and Haitong International Securities Group Limited are deemed to be interested in 39,750,000 H Shares held by Haitong International Securities Company Limited.*
- (8) *Such equity interest had been delivered in August 2019 and was no longer held as a result of the delivery of Shares or payment under the equity derivatives.*

ADVANCE TO AN ENTITY

As of June 30, 2019, there was no advance extended by the Company to an entity which is subject to disclosure.

PLEDGE OF SHARES BY CONTROLLING SHAREHOLDERS

As of June 30, 2019, there was no pledge of Shares by the Controlling Shareholders.

LOAN AGREEMENTS WITH COVENANTS RELATING TO SPECIFIC PERFORMANCE OF CONTROLLING SHAREHOLDERS

As of June 30, 2019, there was no loan agreement of the Company with covenants relating to specific performance of the Controlling Shareholders.

BREACH OF LOAN AGREEMENTS

As of June 30, 2019, there was no breach of the loan agreements by the Company in which the loan involved would have a significant impact on the business operations of the Company.

FINANCIAL ASSISTANCE AND GUARANTEES TO AFFILIATED COMPANIES

As of June 30, 2019, there was no financial assistance or guarantee to affiliated companies by the Company which is subject to disclosure.

CHANGES IN INFORMATION OF DIRECTORS, SUPERVISORS AND CHIEF EXECUTIVES

As of June 30, 2019, there were no changes in information of Directors, Supervisors and Chief Executives of the Company.

SECURITIES TRANSACTIONS BY DIRECTORS AND SUPERVISORS

The Company has adopted a set of code of conduct on terms no less exacting than the required standards set out in the Model Code in connection with securities transactions by the Directors and Supervisors. As the Company was not listed during the Reporting Period, the Model Code was not applicable to the Company during the Reporting Period. Upon the specific enquiries made to all Directors and Supervisors, they confirmed that they have complied with the standards for securities transactions by directors and supervisors as set out in the Model Code and the code of conduct from July 11, 2019.

CORPORATE GOVERNANCE

Corporate Governance Practices

The Directors recognise the importance of good corporate governance in the management of the Group. The Company was listed on July 11, 2019 and was not required to comply with the Corporate Governance Code set out in Appendix 14 to the Listing Rules during the Reporting Period. The Company has complied with the code provisions under the Corporate Governance Code set out in Appendix 14 to the Listing Rules since July 11, 2019.

Audit Committee

The Audit Committee consists of three independent non-executive Directors, namely, Mr. Cheng Hok Kai Frederick, Mr. Feng Jinhua and Mr. Fan Zhaoping. Mr. Cheng Hok Kai Frederick is the chairman of the Audit Committee. The primary responsibilities of the Audit Committee are to review and supervise our financial reporting process, including:

- (1) to make recommendations to the Board on the appointment, reappointment and removal of the external auditor, to consider and approve the remuneration and terms of engagement of the external auditor, and to cope with any questions of its resignation or dismissal;
- (2) to review and monitor the external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standards. The Audit Committee shall discuss with the external auditor the nature and scope of the audit and reporting obligations before the audit commences;
- (3) to develop and implement policy on engaging an external auditor to provide non-audit services;
- (4) to monitor internal audit system of the Company and ensure the implementation of such systems;
- (5) to facilitate communications between the internal audit department and external auditors;
- (6) to review the financial information and relevant disclosures of the Company; and
- (7) to monitor the Company in respect of financial reporting system, risk management and internal control system.

The interim financial information of the Company for the six months ended June 30, 2019 was not audited but has been reviewed by PricewaterhouseCoopers, the independent auditor of the Company, and the Audit Committee. The Audit Committee has no disagreement on the accounting treatment adopted by the Company.

MATERIAL CHANGES IN ACCOUNTING POLICIES DURING THE REPORTING PERIOD

For material changes in accounting policies during the Reporting Period, please refer to “Notes to the Condensed Consolidated Interim Financial Information - 4. Changes in Accounting Policies” in Section IV “Interim Financial Information” of this report.

PRIOR PERIOD ADJUSTMENTS DUE TO CORRECTION OF MATERIAL ERRORS DURING THE REPORTING PERIOD

During the Reporting Period, the Company did not have any prior period adjustments due to correction of material errors.

MAJOR LITIGATION AND ARBITRATION

In October 2016, Ping An Bank Co., Ltd., Chengdu Branch, (“**Ping An Bank**”) filed a lawsuit with Chengdu Intermediate People’s Court claiming a contract dispute against our subsidiary, Sichuan CIMC Vehicle Logistics Equipment Co., Ltd. (“**Sichuan CIMC**”). Ping An Bank alleged that Sichuan CIMC was obliged to return the purchase consideration under a series of contracts entered into among Sichuan CIMC, a third-party merchant and Ping An Bank, pursuant to which the merchant agreed to purchase vehicles from Sichuan CIMC with bank acceptance notes from Ping An Bank and to provide performance bonds to Ping An Bank at the same time. As the third party did not provide a sufficient amount of performance bonds to Ping An Bank in accordance with the terms, Ping An Bank filed a lawsuit against Sichuan CIMC for refund of the payment made to Sichuan CIMC. In July 2017, the court entered into a default judgment against Sichuan CIMC ordering Sichuan CIMC to return the purchase consideration of RMB34.5 million, together with interest accrued thereon and other related expenses. On November 23, 2018, the Sichuan Higher People’s Court issued a ruling to retry the case and suspend the execution of the original judgment, based upon the findings that certain key evidence may have been forged, and the service of process against Sichuan CIMC was invalid.

After consultations with Sichuan CIMC’s defense counsel, the Company believed that this pending legal proceeding would not result in a material adverse effect on the Group’s business, financial condition and results of operations, even if the relevant court in Chengdu issues an unfavorable judgment against Sichuan CIMC, in consideration that (i) Sichuan CIMC is a limited liability company, and the Company, as the sole shareholder of Sichuan CIMC,

OTHER INFORMATION *(Continued)*

would only be responsible for its debts to the extent of the Company's capital contribution in Sichuan CIMC of RMB5.0 million, and (ii) as of June 30, 2019, Sichuan CIMC was dormant and had a deficit net worth, and, should the court issue a favorable ruling to Ping An Bank, Sichuan CIMC could only be put into liquidation procedures, under which the proceeds from the liquidation of its total assets would be distributed to repay its creditors, including Ping An Bank, according to the priority of creditors' claims. There were no legal proceedings pending or threatened against the Company or the Directors that could, individually or in the aggregate, have a material adverse effect on our business, financial condition or results of operations.

As of June 30, 2019, no final judgment or decision was made by the court for this outstanding proceeding.

Save as disclosed above, during the Reporting Period, the Group is not involved in any material litigation, arbitration or administrative proceedings, nor any such material litigation, arbitration or administrative proceedings are pending or threatened against any members of our Group.

INTERIM DIVIDEND

The Board does not recommend payment of an interim dividend for the six months ended June 30, 2019.

USE OF PROCEEDS FROM GLOBAL OFFERING

Since July 11, 2019, the H Shares of the Company have been listed and traded on the Stock Exchange. The issue price was determined at HK\$6.38 per offer share (excluding brokerage of 1.0%, the Securities and Futures Commission of Hong Kong transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%). The Company has issued a total of 265,000,000 H Shares in the Global Offering. After deducting the underwriting commissions, the maximum amount of incentive fee and discretionary bonus, and related expenses paid or payable by the Company in relation to the Global Offering, and the net proceeds received by the Company from the Global Offering are approximately HK\$1,575.2 million. The nominal value of the H Shares is RMB1.00 per H Share.

As of July 11, 2019, the proceeds from the Global Offering have not yet been utilized.

The Company will utilize the proceeds from the Global Offering for the same purposes and during the same expected periods as set out in the Prospectus dated June 27, 2019:

- approximately 70% of the net proceeds to develop new manufacturing or assembly plants in the US and Europe;
- approximately 10% of the net proceeds to research and develop new products;

OTHER INFORMATION *(Continued)*

- approximately 10% of the net proceeds to repay the principal of the following bank borrowings of the Company; and

Bank	Maturity date	Interest rate
Bank Mendes Gans N.V.	November 2019	4.8%
ING Bank N.V.	June 2021	1.48% plus one-month LIBOR
China Everbright Bank	June 2021	110% of the three-year benchmark lending rate in the PRC

- approximately 10% of the net proceeds for working capital and general corporate purposes.

PUBLICATION AND DESPATCH OF INTERIM REPORT

This report is published on the websites of the Stock Exchange (www.hkexnews.hk) and the Company (www.cimcvehiclesgroup.com), respectively, and this report which contains all the information required by the Listing Rules will be despatched to the Shareholders in due course.

REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF CIMC VEHICLES (GROUP) CO., LTD. (incorporated in the People's Republic of China with limited liability)

INTRODUCTION

We have reviewed the interim financial information set out on pages 44 to 88 which comprises the interim condensed consolidated balance sheet of CIMC Vehicles (Group) Co., Ltd. (the “Company”) and its subsidiaries (together, the “Group”) as at June 30, 2019 and the interim condensed consolidated income statement, the interim condensed consolidated statement of comprehensive income, the interim condensed consolidated statement of changes in equity and the interim condensed consolidated statement of cash flows for the six-month period then ended, and a summary of significant accounting policies and other explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and International Accounting Standard 34 “Interim Financial Reporting”. The directors of the Company are responsible for the preparation and presentation of this interim financial information in accordance with International Accounting Standard 34 “Interim Financial Reporting”. Our responsibility is to express a conclusion on this interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

SCOPE OF REVIEW

We conducted our review in accordance with International Standard on Review Engagements 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity”. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information of the Group is not prepared, in all material respects, in accordance with International Accounting Standard 34 “Interim Financial Reporting”.

OTHER MATTER

The comparative information for the interim condensed consolidated balance sheet is based on the audited financial statements as at December 31, 2018. The comparative information for the interim condensed consolidated statement of income, comprehensive income, changes in equity and cash flows, and related explanatory notes, for the period ended June 30, 2018 has not been audited or reviewed.

PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, August 26, 2019

CONDENSED CONSOLIDATED INCOME STATEMENT

	Note	Six months ended June 30,	
		2019 RMB'000 (Unaudited)	2018 RMB'000 (Unaudited)
Revenues	7	12,605,058	11,279,398
Cost of sales	8	(11,010,113)	(9,889,164)
Gross profit		1,594,945	1,390,234
Selling and distribution expenses	8	(269,378)	(241,602)
Administrative expenses	8	(605,325)	(478,884)
Net impairment gains on financial assets and financial guarantee contracts		2,964	4,860
Other income		110,116	77,729
Other gains – net	9	142,941	97,579
Operating profit		976,263	849,916
Finance income	10	41,440	43,979
Finance costs	10	(61,045)	(80,131)
Finance costs – net	10	(19,605)	(36,152)
Share of net profits of associates and joint ventures		5,381	1,714
Profit before income tax		962,039	815,478
Income tax expense	11	(134,514)	(162,052)
Profit for the period		827,525	653,426
Attributable to:			
Owners of the Company		752,083	599,526
Non-controlling interests		75,442	53,900
		827,525	653,426
Earnings per share (expressed in RMB per share)			
– Basic and diluted	13	0.50	0.40

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Six months ended June 30,	
	2019	2018
	<i>RMB'000</i>	<i>RMB'000</i>
	(Unaudited)	(Unaudited)
Profit for the period	827,525	653,426
Other comprehensive income/(loss):		
<i>Items that maybe reclassified to profit or loss</i>		
Currency translation differences	7,247	(12,128)
Cash flow hedges	<u>—</u>	<u>(1,360)</u>
Other comprehensive income/(loss) for the period, net of tax	<u>7,247</u>	<u>(13,488)</u>
Total comprehensive income for the period	<u>834,772</u>	<u>639,938</u>
Total comprehensive income for the period attributable to:		
Owners of the Company	758,509	586,401
Non-controlling interests	<u>76,263</u>	<u>53,537</u>
	<u>834,772</u>	<u>639,938</u>

The notes on pages 52 to 88 are an integral part of this condensed consolidated interim financial information.

CONDENSED CONSOLIDATED BALANCE SHEET

		As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
	Note		
ASSETS			
Non-current assets			
Land use rights	14	–	598,492
Property, plant and equipment	15	3,656,767	3,445,718
Right-of-use for land use rights	4	590,591	–
Right-of-use assets	16	106,118	–
Investment properties		392,289	392,052
Intangible assets	17	540,210	547,440
Investments in associates		231,492	230,882
Investments in joint ventures		13,748	–
Deferred tax assets		176,425	164,621
Other non-current assets		174,353	42,781
		<u>5,881,993</u>	<u>5,421,986</u>
Current assets			
Inventories	18	3,982,426	3,582,330
Tax recoverable		123,985	125,309
Other current assets		5,567	12,535
Contract costs		7,098	10,930
Bills receivables at fair value through other comprehensive income	19	688,460	–
Trade and bills receivables	20	2,981,080	3,567,428
Prepayments and other receivables	21	559,615	706,831
Loans to related parties	27	–	174,846
Derivation financial instruments		2,491	3,496
Restricted cash		253,088	140,098
Cash and cash equivalents		2,173,503	2,616,979
		<u>10,777,313</u>	<u>10,940,782</u>
Assets classified as held for sale		197,874	197,874
		<u>10,975,187</u>	<u>11,138,656</u>
Total assets		<u><u>16,857,180</u></u>	<u><u>16,560,642</u></u>

The notes on pages 52 to 88 are an integral part of this condensed consolidated interim financial information.

CONDENSED CONSOLIDATED BALANCE SHEET (Continued)

		As of June 30, 2019 <i>RMB'000</i> (Unaudited)	As of December 31, 2018 <i>RMB'000</i> (Audited)
	<i>Note</i>		
LIABILITIES			
Non-current liabilities			
Borrowings	22	100,500	310,604
Leases liabilities		94,049	–
Deferred income		25,499	22,607
Long-term payables		931	470
Deferred tax liabilities		<u>132,312</u>	<u>133,620</u>
		353,291	467,301
Current liabilities			
Derivative financial instruments		2,844	376
Trade and bill payables	23	3,644,084	3,066,537
Other payables and accruals	24	1,776,894	1,876,189
Contract liabilities		589,485	586,801
Borrowings	22	1,694,085	1,980,645
Leases liabilities		19,492	–
Income tax liabilities		122,791	103,204
Provisions	25	137,173	132,818
Deferred income		254,343	398,872
Other current liabilities		<u>–</u>	<u>190</u>
		8,241,191	8,145,632
Total liabilities		<u>8,594,482</u>	<u>8,612,933</u>

CONDENSED CONSOLIDATED BALANCE SHEET (Continued)

	<i>Note</i>	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
EQUITY			
Equity attributable to owners of the Company			
Share capital		1,500,000	1,500,000
Reserves		2,390,800	2,390,316
Retained earnings		<u>3,951,519</u>	<u>3,597,364</u>
		7,842,319	7,487,680
Non-controlling interests		<u>420,379</u>	<u>460,029</u>
Total equity		<u>8,262,698</u>	<u>7,947,709</u>
Total equity and liabilities		<u>16,857,180</u>	<u>16,560,642</u>

The notes on pages 52 to 88 are an integral part of this condensed consolidated interim financial information.

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Attributable to owners of the Company				Non- controlling interests	Total
	Share capital	Other reserves	Retained earnings	Sub-total		
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>		
Balance at January 1, 2018 (Audited)	1,482,661	1,448,326	3,674,551	6,605,538	403,874	7,009,412
Comprehensive income						
Profit for the period	–	–	599,526	599,526	53,900	653,426
Currency translation differences	–	(11,765)	–	(11,765)	(363)	(12,128)
Cash flow hedges	–	(1,360)	–	(1,360)	–	(1,360)
Total comprehensive income for the period	<u>–</u>	<u>(13,125)</u>	<u>599,526</u>	<u>586,401</u>	<u>53,537</u>	<u>639,938</u>
Transactions with owners in their capacity as owners						
Profit appropriation to statutory reserve	–	314,829	(314,829)	–	–	–
Dividends	–	–	(289,313)	(289,313)	(28,075)	(317,388)
Disposal of a subsidiary (Loss of control)	–	–	–	–	9,021	9,021
Total transactions with owners in their capacity as owners	<u>–</u>	<u>314,829</u>	<u>(604,142)</u>	<u>(289,313)</u>	<u>(19,054)</u>	<u>(308,367)</u>
Balance at June 30, 2018 (Unaudited)	<u>1,482,661</u>	<u>1,750,030</u>	<u>3,669,935</u>	<u>6,902,626</u>	<u>438,357</u>	<u>7,340,983</u>

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued)

	Note	Attributable to owners of the Company				Non-controlling interests	Total
		Share capital	Other reserves	Retained earnings	Sub-total		
		RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Balance at January 1, 2019 (Audited)		1,500,000	2,390,316	3,597,364	7,487,680	460,029	7,947,709
Comprehensive income							
Profit for the period		-	-	752,083	752,083	75,442	827,525
Currency translation differences		-	6,426	-	6,426	821	7,247
Total comprehensive income for the period		-	6,426	752,083	758,509	76,263	834,772
Transactions with owners in their capacity as owners							
Acquisition of non-controlling interests in non-wholly owned subsidiaries	27	-	(7,028)	2,072	(4,956)	(82,769)	(87,725)
Dividends	12	-	-	(400,000)	(400,000)	(33,144)	(433,144)
Others		-	1,086	-	1,086	-	1,086
Total transactions with owners in their capacity as owners		-	(5,942)	(397,928)	(403,870)	(115,913)	(519,783)
Balance at June 30, 2019 (Unaudited)		<u>1,500,000</u>	<u>2,390,800</u>	<u>3,951,519</u>	<u>7,842,319</u>	<u>420,379</u>	<u>8,262,698</u>

The notes on pages 52 to 88 are an integral part of this condensed consolidated interim financial information.

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	Six months ended June 30,	
	2019	2018
	<i>RMB'000</i>	<i>RMB'000</i>
	(Unaudited)	(Unaudited)
Net cash generated from operating activities	855,177	203,904
Net cash (used in)/generated from investing activities	(70,117)	318,665
Net cash used in financing activities	(1,234,880)	(1,307,815)
Net decrease in cash and cash equivalents	(449,820)	(785,246)
Cash and cash equivalents at the beginning of the period	2,616,979	2,810,813
Exchange gains on cash and cash equivalents	6,344	5,424
Cash and cash equivalents at the end of period	<u>2,173,503</u>	<u>2,030,991</u>

The notes on pages 52 to 88 are an integral part of this condensed consolidated interim financial information.

1 GENERAL INFORMATION

CIMC Vehicles (Group) Co., Ltd. (the “Company”) is a sino-foreign joint venture approved for incorporation by Wai Jing Mao He Zi Zheng Zi (1996) No. 0861 issued by the People’s Government of Shenzhen on August 29, 1996. On October 23, 2018, the Company was converted into a joint stock company with limited liability with registered capital of RMB1,500,000,000. The address of the Company’s registered office is No. 2 Gangwan Avenue, Shekou, Nanshan District, Shenzhen, Guangdong province, the People’s Republic of China (the “PRC”).

The Company has been listed on the Stock Exchange of Hong Kong Limited on July 11, 2019.

The Company and its subsidiaries (hereinafter collectively referred to as “the Group”) are mainly engaged in design, manufacture and sales of an extensive range of semi-trailers and truck bodies and provision of relevant services in the People’s Republic of China (“the PRC”), North America, Europe and other regions.

The ultimate holding company of the Company is China International Marine Containers (Group) Co., Ltd. (“CIMC Group”), which has its H shares and A shares listing on the Stock Exchange of Hong Kong Limited and the Shenzhen Stock Exchange, respectively.

This condensed consolidated interim financial information for the six months ended June 30, 2019 is presented in Renminbi (“RMB”), unless otherwise stated and has been approved for issue by the Board of Directors on August 26, 2019.

This condensed consolidated interim financial information has been reviewed and has not been audited.

2 BASIS OF PREPARATION

The condensed consolidated interim financial information for the six months ended June 30, 2019 has been prepared in accordance with International Accounting Standard 34 (“IAS 34”), “Interim financial reporting”. The condensed consolidated interim financial information should be read in conjunction with the Group’s prospectus dated on June 27, 2019 (“the Historical Financial Information”), which have been prepared in accordance with International Financial Reporting Standards (“IFRSs”).

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied are consistent with those as described in the Historical Financial Information except for the new standards, amendments and interpretations that have been effective and adopted by the Group during the period as described below.

New standards, amendments and interpretations

IFRS 16 (i)	Leases
IFRIC 23 (ii)	Uncertainty over income tax treatments
IAS 19 (ii)	'Employee benefits' on plan amendment, curtailment or settlement
Amendments to IFRS (ii)	Annual Improvements to IFRSs 2015-2017 Cycle
Amendment to IAS 28 (ii)	Long term interests in associates and joint ventures
Amendment to IFRS 9 (ii)	Prepayment features with negative compensation

- (i) On adoption of IFRS 16, the Group recognised lease liabilities in relation to leases as of January 1, 2019 which had previously been classified as "operating leases" under the principles of IAS 17 Leases. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of January 1, 2019.

For leases previously classified as finance leases the entity recognised the carrying amount of the lease asset and lease liability immediately before transition as the carrying amount of the right-of-use asset and the lease liability at the date of initial application. The measurement principles of IFRS 16 are only applied after that date.

The associated right-of-use assets were measured at the amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the balance sheet as of December 31, 2018. There were no onerous lease contracts that would have required an adjustment to the right-of-use assets at the date of initial application.

The Group leases various buildings, lands and motor vehicles. Rental contracts are typically made for fixed periods of 1 to 12 years but may have extension options. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes. Until the 2018 financial year, leases of property, plant and equipment were classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight-line basis over the period of the lease. From January 1, 2019, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

3 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

(i) *(Continued)*

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate;
- amounts expected to be payable by the lessee under residual value guarantees;
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs; and
- restoration costs.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets mainly comprise the leases of dormitory.

3 SIGNIFICANT ACCOUNTING POLICIES *(Continued)*

- (ii) The Group has assessed the impact of these new standards, amendments and interpretations, certain of which are relevant to the Group's operations. There is no significant impact on the financial performance and positions of the Group.

Standards and interpretations that have been issued but not yet effective and not been early adopted by the Group during the period are as follows:

	New standards, amendments and interpretations	Effective date
IFRS 17	Insurance contracts	Annual periods beginning on or after January 1, 2021
Amendments to IFRS 10 and IAS28	Sale or contribution assets between an investor and its associate or joint venture	To be determined

The Group has already commenced an assessment of the impact of these new standards and amendments, certain of which are relevant to the Group's operations. According to the preliminary assessment made by the directors, no significant impact on the financial performance and positions of the Group is expected when they become effective.

4 CHANGES IN ACCOUNTING POLICIES

The Group has adopted IFRS 16 retrospectively from January 1, 2019, but has not restated comparatives for the 2018 reporting period, as permitted under the specific transitional provisions in the standard. The reclassifications and the adjustments arising from the new leasing rules are therefore recognised in the opening balance sheet on January 1, 2019.

Adjustments recognised on adoption of IFRS 16

On adoption of IFRS 16, the Group recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of IAS 17 Leases. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of January 1, 2019. The lessee's incremental borrowing rates applied to the lease liabilities on January 1, 2019 were ranging from 2.57% to 5.79%.

	2019
	RMB'000
Operating lease commitments as of December 31, 2018	171,008
Discounted using the lessee's incremental borrowing rate of at the date of initial application	138,003
(Less): low-value leases recognised on a straight-line basis as expense	(13,790)
(Less): short-term leases recognised on a straight-line basis as expense	(4,528)
Lease liability recognised as of January 1, 2019	119,685
Of which are:	
Current lease liabilities	17,515
Non-current lease liabilities	102,170
	119,685

The associated right-of-use assets for all right-of-use assets were measured at the amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the balance sheet as of December 31, 2018. There were no onerous lease contracts that would have required an adjustment to the right-of-use assets at the date of initial application.

4 CHANGES IN ACCOUNTING POLICIES *(Continued)*

The recognised right-of-use assets relate to the following types of assets:

	June 30, 2019	January 1, 2019
	<i>RMB'000</i>	<i>RMB'000</i>
Land use rights <i>(Note a)</i>	590,591	605,265
Buildings	103,597	110,363
Motor vehicles	2,521	2,744
	106,118	113,107
Total	696,709	718,372

(a) Right-of-use for land use rights

	Six months ended June 30, 2019
	<i>RMB'000</i>
At the beginning of the period	
Cost	–
Reclassified from land use rights <i>(Note 14)</i>	598,492
Changes in accounting policies	6,773
Net book amount	605,265
Period ended June 30, 2019	
Opening net book amount	605,265
Additions	168
Disposal	(6,970)
Currency translation differences	(144)
Amortisation charge	(7,728)
Closing net book amount	590,591
As of June 30, 2019	
Cost	591,010
Accumulated amortisation	(419)
Net book amount	590,591

4 CHANGES IN ACCOUNTING POLICIES *(Continued)*

(a) Right-of-use for land use rights *(Continued)*

The change in accounting policy affected the following items in the balance sheet on January 1, 2019:

- right-of-use assets – increase by RMB113,107,000
- prepayments – decrease by RMB195,000
- lease liabilities – increase by RMB119,685,000
- right-of-use for land use rights – increase by RMB605,265,000
- land use rights – decrease by RMB598,492,000

(i) Impact on earnings per share

Earnings per share decreased by RMB0.0001 per share for the six months ended June 30, 2019 as a result of the adoption of IFRS 16.

(ii) Practical expedients applied

In applying IFRS 16 for the first time, the Group has used the following practical expedients permitted by the standard:

- the use of a single discount rate to a portfolio of leases with reasonably similar characteristics;
- reliance on previous assessments on whether leases are onerous;
- the accounting for operating leases with a remaining lease term of less than 12 months as of January 1, 2019 as short-term leases;
- the exclusion of initial direct costs for the measurement of the right-of-use asset at the date of initial application; and
- the use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

The Group has also elected not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date the Group relied on its assessment made applying IAS 17 and IFRIC 4 determining whether an arrangement contains a Lease.

5 FINANCIAL RISK MANAGEMENT

5.1 Fair value estimation

The table below analyzes the Group's financial instruments carried at fair value as of December 31, 2018 and June 30, 2019 by level of the inputs to valuation techniques used to measure fair value. Such inputs are categorized into three levels within a fair value hierarchy as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2); and
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Group's assets and liabilities that are measured at fair value as of December 31, 2018 and June 30, 2019.

As of December 31, 2018	Level 1 <i>RMB'000</i>	Level 2 <i>RMB'000</i>	Level 3 <i>RMB'000</i>	Total <i>RMB'000</i>
Assets:				
Derivative financial instruments	–	3,496	–	3,496
Liabilities:				
Derivative financial instruments	–	376	–	376
As of June 30, 2019				
	Level 1 <i>RMB'000</i>	Level 2 <i>RMB'000</i>	Level 3 <i>RMB'000</i>	Total <i>RMB'000</i>
Assets:				
Bills receivables at fair value through other comprehensive income	–	688,460	–	688,460
Derivative financial instruments	–	2,491	–	2,491
	–	690,951	–	690,951
Liabilities:				
Derivative financial instruments	–	2,844	–	2,844

5 FINANCIAL RISK MANAGEMENT *(Continued)*

5.1 Fair value estimation *(Continued)*

(a) Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

6 SEGMENT INFORMATION

The Group's business activities are regularly reviewed and evaluated by the chief operating decision-maker ("CODM"). The Group's CODM has been identified as the Chief Executive Officer ("CEO"), who reviews internal reporting when making decisions about allocating resources and assessing performance of the Group. The CEO has determined the operating segments based on these reports. The CEO considers the business from customer's location perspective, and determines that the Group has the following operating segments:

- the PRC;
- North America;
- Europe; and
- other regions.

The Group currently does not allocate assets and liabilities to its segments, as the CEO does not use this information to allocate resources to or evaluate the performance of the operating segments. Therefore, the Group does not report measure of total assets or total liability for each reportable segment.

6 SEGMENT INFORMATION *(Continued)*

The segment information provided to the Group's CODM for the reportable segments for the periods is as follows:

(Unaudited)	Six months ended June 30, 2019				
	The PRC <i>RMB'000</i>	North America <i>RMB'000</i>	Europe <i>RMB'000</i>	Other regions <i>RMB'000</i>	Total <i>RMB'000</i>
Sales of vehicles	7,253,786	2,691,781	1,131,199	586,659	11,663,425
Sales of parts and components	284,963	341,006	161,799	8,590	796,358
Other revenue	75,481	—	65,329	4,465	145,275
Revenue in total	7,614,230	3,032,787	1,358,327	599,714	12,605,058
Cost of sales of vehicles	(6,454,040)	(2,290,083)	(1,032,040)	(499,941)	(10,276,104)
Cost of sales of parts and components	(225,914)	(317,950)	(113,865)	(6,872)	(664,601)
Cost of other revenue	(19,880)	—	(47,503)	(2,025)	(69,408)
Cost in total	(6,699,834)	(2,608,033)	(1,193,408)	(508,838)	(11,010,113)
Gross profit	914,396	424,754	164,919	90,876	1,594,945
	Six months ended June 30, 2018				
(Unaudited)	The PRC <i>RMB'000</i>	North America <i>RMB'000</i>	Europe <i>RMB'000</i>	Other regions <i>RMB'000</i>	Total <i>RMB'000</i>
Sales of vehicles	6,699,101	2,113,468	1,003,526	534,891	10,350,986
Sales of parts and components	334,149	234,297	152,229	4,787	725,462
Other revenue	124,002	—	75,880	3,068	202,950
Revenue in total	7,157,252	2,347,765	1,231,635	542,746	11,279,398
Cost of sales of vehicles	(6,001,382)	(1,820,325)	(918,189)	(469,725)	(9,209,621)
Cost of sales of parts and components	(244,480)	(216,999)	(113,220)	(3,978)	(578,677)
Cost of other revenue	(35,709)	—	(62,969)	(2,188)	(100,866)
Cost in total	(6,281,571)	(2,037,324)	(1,094,378)	(475,891)	(9,889,164)
Gross profit	875,681	310,441	137,257	66,855	1,390,234

6 SEGMENT INFORMATION *(Continued)*

	Six months ended June 30,	
	2019	2018
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Segment gross profit	1,594,945	1,390,234
Selling and distribution expenses	(269,378)	(241,602)
Administrative expenses	(605,325)	(478,884)
Net impairment gains on financial assets and financial guarantee contracts	2,964	4,860
Other income	110,116	77,729
Other gains – net	142,941	97,579
Financial costs – net	(19,605)	(36,152)
Share of net profit of associates and joint ventures	5,381	1,714
Income tax expense	(134,514)	(162,052)
Profit for the period	827,525	653,426

During the period, there was no revenue derived from a single external customer accounting for 10% or more of the Group's revenue.

7 REVENUES

The Group derives revenue from the transfer of goods and services over time and at a point in time in the following major product lines:

	Six months ended June 30,	
	2019	2018
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Revenue from contract with customers:		
Sales of vehicles	11,663,425	10,350,986
Sales of parts and components	796,358	725,462
Other revenue	114,493	162,775
	12,574,276	11,239,223
Recognised at a point in time	12,535,491	11,199,812
Recognised over time	69,567	79,586
Revenue from other sources		
Rental income	30,782	40,175
	12,605,058	11,279,398

8 EXPENSES BY NATURE

	<i>Notes</i>	Six months ended June 30,	
		2019	2018
		RMB'000	RMB'000
		(Unaudited)	(Unaudited)
Changes in inventories of finished goods and work in progress		(171,195)	(1,346,422)
Raw materials and consumables used		10,136,465	10,200,977
Employee benefits expenses		993,176	926,103
Amortisation of land use rights		–	6,770
Depreciation of property, plant and equipment	<i>15</i>	140,715	111,422
Depreciation of right-of-use assets	<i>16</i>	10,835	–
Amortisation of right-of-use for land use rights	<i>4</i>	7,728	–
Amortisation of intangible assets	<i>17</i>	10,686	16,428
Provision/(reversal of provision) for impairment of inventories	<i>18</i>	9,232	(6,565)
Testing fee		32,721	21,755
Shipping and handling expenses		181,941	184,025
Utilities		89,371	85,165
Processing and repair expenses		99,270	86,810
Auditor's remuneration		4,472	4,194
Tax fee		64,020	75,631
Warranty expenses		40,398	38,370
Consultancy and professional service fees		42,652	19,443
Entertainment expenses		27,945	18,534
Travelling expenses		38,576	39,188
Listing expenses		12,302	–
Rentals		8,690	19,170
Other expenses		104,816	108,652
Total cost of sales, selling and distribution expenses and administrative expenses		11,884,816	10,609,650

9 OTHER GAINS – NET

	Six months ended June 30	
	2019	2018
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Fair value gain on investment properties	231	44,434
Net foreign exchange gains	2,044	2,343
Net gains on disposal of subsidiaries	–	47,016
Gains/(losses) on disposal of property, plant and equipment (a)	57,348	(1,154)
Government grants (a)	68,630	–
Write-off of payables	4,364	1,373
Gains on disposal of financial assets/liabilities at fair value through profit or loss and derivative financial instruments	5,973	14,095
Net gains on disposal of associates and a joint venture	–	2,262
Net fair value losses on financial assets/liabilities at fair value through profit or loss and derivative financial instruments	(3,298)	(10,113)
Others	7,649	(2,677)
	142,941	97,579

- (a) On November 13, 2017, a subsidiary of the Group, Yangzhou CIMC Tonghua Special Vehicles Co., Ltd. (“Yangzhou Tonghua”) entered into the Relocation and Compensation Agreement (“the Relocation and Compensation Agreement”) with Yangzhou Economic & Technological Development Zone Demolition Resettlement Management Office (the “Demolition Management Office”, 揚州經濟技術開發區拆遷安置管理辦公室). According to the Relocation and Compensation Agreement, the Demolition Management Office would compensate Yangzhou Tonghua for the relocation in cash for a total of approximately RMB800,000,000. During this period, Yangzhou Tonghua has completed the relocation partially, hence recognised the disposal gain of property, plant and equipment of RMB58,048,000 and the government grants related to the relocation of RMB68,630,000, respectively.

10 FINANCE COSTS – NET

	Six months ended June 30,	
	2019	2018
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Finance costs:		
– Interest expense	61,045	81,846
Less:		
– Amount capitalised	<u>–</u>	<u>(1,715)</u>
	61,045	80,131
Finance income:		
– Interest income	<u>(41,440)</u>	<u>(43,979)</u>
Finance cost, net	<u>19,605</u>	<u>36,152</u>

11 INCOME TAX EXPENSE

The income tax expense of the Group during the period is analysed as follows:

	Six months ended June 30,	
	2019	2018
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Current income tax	147,627	163,908
Deferred income tax	<u>(13,113)</u>	<u>(1,856)</u>
Income tax expense	<u>134,514</u>	<u>162,052</u>

(a) Enterprise income tax in mainland China (“EIT”)

The income tax provision of the Group in respect of its operations in the PRC was calculated at the tax rate of 25% on the assessable profits for the period, based on the existing legislation, interpretations and practices in respect thereof.

11 INCOME TAX EXPENSE *(Continued)*
(b) Corporate income tax in other jurisdictions

Some of the Group's subsidiaries are located in other jurisdictions, including Hong Kong, United States, Europe, East Asia and South Africa etc. The respective rates prevailing in the relevant jurisdiction are ranging from 15% to 35% (June 30, 2018: 15% to 39%).

(c) Preferential EIT rate

Certain subsidiaries of the Group in the PRC are approved as "high and new technology enterprise" and accordingly, they are subject to a reduced preferential corporate income tax rate of 15% for the period.

12 DIVIDENDS

Dividends declared and paid by the Company to the shareholders are as follows:

	Six months ended June 30,	
	2019	2018
	<i>RMB'000</i>	<i>RMB'000</i>
	(Unaudited)	(Unaudited)
Dividends payable:		
At the beginning of the period	–	721,360
Dividend declared	400,000	289,313
Dividend paid	(400,000)	(611,703)
At the end of the period	–	398,970

For the six months ended June 30, 2019, the Company declared and paid a special dividend of RMB400,000,000 to the shareholders before listing on The Stock Exchange of Hong Kong Limited.

13 EARNINGS PER SHARE

	Six months ended June 30,	
	2019	2018
	(Unaudited)	(Unaudited)
Profit attributable to owners of the Company (RMB'000)	752,083	599,526
Weighted average number of shares in issue (thousands shares)	1,500,000	1,500,000
Earnings per share – basic and diluted (RMB per share)	0.50	0.40

14 LAND USE RIGHTS

	Six months ended June 30, 2019 RMB'000 (Unaudited)
At December 31, 2018	
Cost	723,586
Amortisation of land use rights	(125,094)
Reclassified to right-of-use for land use rights <i>(Note 4(a))</i>	(598,492)
Net book amount	—
Additions	—
Closing net book amount	—

15 PROPERTY, PLANTS AND EQUIPMENT

	Buildings <i>RMB'000</i>	Machinery and equipment <i>RMB'000</i>	Motor vehicles <i>RMB'000</i>	Electronic and office equipment <i>RMB'000</i>	Construction in progress <i>RMB'000</i>	Total <i>RMB'000</i>
At December 31, 2018						
Cost	2,374,000	2,243,439	232,576	280,785	388,637	5,519,437
Accumulated depreciation	<u>(638,653)</u>	<u>(1,183,583)</u>	<u>(80,571)</u>	<u>(170,912)</u>	–	<u>(2,073,719)</u>
Net book amount	<u>1,735,347</u>	<u>1,059,856</u>	<u>152,005</u>	<u>109,873</u>	<u>388,637</u>	<u>3,445,718</u>
Period ended June 30, 2019						
Opening net book amount	1,735,347	1,059,856	152,005	109,873	388,637	3,445,718
Currency translation differences	14,471	(1,021)	118	97	(301)	13,364
Additions	51,928	69,468	11,737	13,792	245,291	392,216
Transfer from construction in progress	56,597	109,340	8,969	4,408	(179,314)	–
Disposals	(12,474)	(39,052)	(566)	(1,724)	–	(53,816)
Depreciation charge	<u>(39,212)</u>	<u>(69,552)</u>	<u>(17,184)</u>	<u>(14,767)</u>	–	<u>(140,715)</u>
Closing net book amount	<u>1,806,657</u>	<u>1,129,039</u>	<u>155,079</u>	<u>111,679</u>	<u>454,313</u>	<u>3,656,767</u>
At June 30, 2019						
Cost	2,461,135	2,351,305	246,984	293,597	454,313	5,807,334
Accumulated depreciation	<u>(654,478)</u>	<u>(1,222,266)</u>	<u>(91,905)</u>	<u>(181,918)</u>	–	<u>(2,150,567)</u>
Net book amount	<u>1,806,657</u>	<u>1,129,039</u>	<u>155,079</u>	<u>111,679</u>	<u>454,313</u>	<u>3,656,767</u>

16 RIGHT-OF-USE ASSETS

	Buildings <i>RMB'000</i>	Motor vehicles <i>RMB'000</i>	Total <i>RMB'000</i>
At December 31, 2018			
Cost	—	—	—
Changes in accounting policies <i>(Note 4)</i>	<u>110,363</u>	<u>2,744</u>	<u>113,107</u>
Net book amount at January 1, 2019	<u>110,363</u>	<u>2,744</u>	<u>113,107</u>
Period ended June 30, 2019			
Opening net book amount	110,363	2,744	113,107
Additions	3,547	384	3,931
Currency translation differences	(82)	(3)	(85)
Depreciation charge	<u>(10,231)</u>	<u>(604)</u>	<u>(10,835)</u>
Closing net book amount	<u>103,597</u>	<u>2,521</u>	<u>106,118</u>
At June 30, 2019			
Cost	113,828	3,125	116,953
Accumulated depreciation	<u>(10,231)</u>	<u>(604)</u>	<u>(10,835)</u>
Net book amount	<u>103,597</u>	<u>2,521</u>	<u>106,118</u>

17 INTANGIBLE ASSETS

	Goodwill	Parents and trademarks	Software	Customer relationships	Total
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
At December 31, 2018					
Cost	437,775	184,798	22,378	98,952	743,903
Accumulated amortisation	–	(81,522)	(11,980)	(37,464)	(130,966)
Impairment provision	(20,158)	(10,584)	–	(34,755)	(65,497)
Net book amount	<u>417,617</u>	<u>92,692</u>	<u>10,398</u>	<u>26,733</u>	<u>547,440</u>
Period ended June 30, 2019					
Opening net book amount	417,617	92,692	10,398	26,733	547,440
Additions	–	1,419	258	–	1,677
Disposals	–	(211)	–	–	(211)
Currency translation differences	1,399	310	10	271	1,990
Amortisation charge	–	(4,342)	(648)	(5,696)	(10,686)
Closing net book amount	<u>419,016</u>	<u>89,868</u>	<u>10,018</u>	<u>21,308</u>	<u>540,210</u>
At June 30, 2019					
Cost	439,174	186,482	22,645	96,542	744,843
Accumulated amortisation	–	(85,864)	(12,627)	(40,452)	(138,943)
Impairment provision	(20,158)	(10,750)	–	(34,782)	(65,690)
Net book amount	<u>419,016</u>	<u>89,868</u>	<u>10,018</u>	<u>21,308</u>	<u>540,210</u>

18 INVENTORIES

	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
Raw materials	1,709,858	1,486,071
Finished goods	1,332,096	1,251,506
Work in progress	953,723	834,415
Spare parts	162,006	190,709
	4,157,683	3,762,701
Less: provision for impairment	(175,257)	(180,371)
	3,982,426	3,582,330

Movements on the provision for impairment of the inventories are as follows:

	Six months ended June 30, 2019 (Unaudited)	Year ended December 31, 2018 (Audited)
At the beginning of the period	180,371	193,341
Provision for impairment	9,232	39,089
Write-off of inventories	(13,902)	(52,455)
Currency translation differences	(444)	396
At the end of the period	175,257	180,371

19 BILLS RECEIVABLES AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

As part of funding and liquidity management, certain subsidiaries of the Group discounted and endorsed some bank acceptance notes. These subsidiaries Group therefore classified bill receivables as financial assets at fair value through other comprehensive income.

20 TRADE AND BILL RECEIVABLES

	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
Bill receivables – third parties	6,028	891,389
Bill receivables – related parties <i>(Note 27)</i>	9,100	31,634
	15,128	923,023
Trade receivables – third parties	3,046,816	2,713,538
Trade receivables – related parties <i>(Note 27)</i>	51,126	71,969
	3,097,942	2,785,507
	3,113,070	3,708,530
Less: allowance for impairment	(131,990)	(141,102)
Total trade and bill receivables – net	2,981,080	3,567,428

- (a) The credit terms of trade receivables granted by the Group is generally in 90 days. Aging analysis based on recognition date of the gross trade receivables at the respective reporting dates are as follows:

	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
Within 3 months	2,506,125	2,274,944
3 to 12 months	400,188	326,694
1 to 2 years	92,081	86,780
Over 2 years	99,548	97,089
	3,097,942	2,785,507

Aging of bill receivables is within 6 months as of June 30, 2019.

20 TRADE AND BILL RECEIVABLES *(Continued)*

(b) Movements on the provision for impairment of the trade receivables are as follows:

	Six months ended June 30, 2019 (Unaudited)	Year ended December 31, 2018 (Audited)
At the beginning of the period	141,102	178,595
Reversal of provision for impairment	(3,882)	(17,426)
Receivables written off as uncollectible	(5,233)	(20,073)
Currency translation differences	3	6
At the end of the period	131,990	141,102

(c) The decrease in bill receivables was mainly due to that management classified bills receivables of certain subsidiaries as financial assets at fair value through other comprehensive income (Note 19).

21 PREPAYMENTS AND OTHER RECEIVABLES

	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
Prepayment for raw materials	242,565	338,939
Prepayment to related parties <i>(Note 27)</i>	17,909	5,106
Prepayment for listing expense	27,311	16,939
	287,785	360,984
Less: provision for impairment	(6,202)	(6,461)
	281,583	354,523
Amounts due from related parties <i>(Note 27)</i>	55,401	63,886
Refundable tax	28,414	56,479
Rental and other deposits	85,124	78,857
Disbursement of vehicles loans	73,082	55,287
Other receivables from staffs and third parties	43,002	78,785
Others	50,234	81,144
	335,257	414,438
Less: provision for impairment	(57,225)	(62,130)
	278,032	352,308
Total prepayments and other receivables	559,615	706,831

22 BORROWINGS

	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
Included in non-current liabilities		
Loans from related parties <i>(Note 27)</i>	–	79,561
Bank borrowings, guaranteed	100,500	231,043
	100,500	310,604
Included in current-liabilities		
Bank borrowings	1,109,622	694,639
Bank borrowings, guaranteed	331,286	303,473
Loans from related parties <i>(Note 27)</i>	80,000	655,204
Loans from related parties, guaranteed <i>(Note 27)</i>	–	165,300
Discounted bills	173,177	162,029
	1,694,085	1,980,645
	1,794,585	2,291,249

23 TRADE AND BILL PAYABLES

	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
Third parties	3,494,631	2,962,574
Related parties <i>(Note 27)</i>	149,453	103,963
	<u>3,644,084</u>	<u>3,066,537</u>

- (a) The credit terms of trade payables granted by the Group is generally 30 to 90 days. The aging analysis of trade and bill payable based on recognition date is as follows:

	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
0-30 days	2,036,152	1,786,671
31-60 days	874,331	442,365
61-90 days	450,609	603,726
Over 90 days	282,992	233,775
	<u>3,644,084</u>	<u>3,066,537</u>

24 OTHER PAYABLES AND ACCRUALS

	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
Amounts due to related parties <i>(Note 27)</i>	162,841	270,032
Payroll and welfare payables	606,025	561,896
Accrued expenses	384,766	353,789
Deposits and temporary receipts	214,194	146,828
Deposits for quality guarantee	101,277	104,030
Other taxes payables	96,844	111,590
Freights expenses payable	20,443	110,156
Payables for equipment and land use rights	26,812	11,238
Financial guarantee for vehicle loans	27,758	23,705
Accrued listing expenses	22,444	12,647
Others	113,490	170,278
	1,776,894	1,876,189

25 PROVISIONS

	Six months ended June 30, 2019 RMB'000 (Unaudited)
Product warranties	124,350
Accrued litigation and compensation losses and others	12,823
	137,173

25 PROVISIONS *(Continued)*

	Product warranties	Accrued Litigation and compensation losses and others	Total
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
As of January 1, 2019	120,168	12,650	132,818
Currency translation differences	145	115	260
Provision made	33,984	1,290	35,274
Provision utilised	(29,947)	(1,232)	(31,179)
At June 30, 2019	124,350	12,823	137,173

26 COMMITMENTS
(a) Capital commitments

Capital expenditure contracted for at the end of the year/period but not yet incurred is as follows:

	As of June 30, 2019	As of December 31, 2018
	<i>RMB'000</i>	<i>RMB'000</i>
	(Unaudited)	(Audited)
Construction/purchase of property, plant and equipment	199,440	72,704

27 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operational decisions. Parties are also considered to be related if they are subjected to common control. Members of key management and their close family members of the Group are also considered as related parties.

(a) Names and relationships with related parties

The following companies are related parties of the Group that had balances and/or transactions with the Group during the period.

Names of the entities	Nature of relationship
CIMC Group	Ultimate holding company
China International Marine Containers (Hong Kong) Limited	Fellow subsidiary
CIMC Burg B.V. and its subsidiaries	Fellow subsidiary
CIMC Transportation Equipment (International) Holdings Limited	Fellow subsidiary
CIMC Enric Holdings Limited and its subsidiaries	Fellow subsidiary
CIMC Finance Company	Fellow subsidiary
Yangzhou Runyang Logistics Equipment Co., Ltd.	Fellow subsidiary
Shenzhen CIMC-Tianda Airport Support Co., Ltd.	Fellow subsidiary
Shenzhen CIMC Intelligent Technology Co., Ltd.	Fellow subsidiary
Shenzhen Southern CIMC Logistics Co., Ltd.	Fellow subsidiary
Shenzhen Southern CIMC Containers Service Co., Ltd.	Fellow subsidiary
Jirui Joint Heavy Industry Co., Ltd.	Fellow subsidiary
Qingdao CIMC Reefer Container Manufacture Co., Ltd.	Fellow subsidiary
CIMC Capital Ltd.	Fellow subsidiary
Tianjin CIMC Container Co., Ltd.	Fellow subsidiary
Taicang CIMC Reefer Logistics Equipment Co., Ltd.	Fellow subsidiary
Qingdao CIMC Special Reefer Co., Ltd.	Fellow subsidiary
Shanghai CIMC Baowell Industries Co., Ltd.	Fellow subsidiary
Shenzhen CIMC Vehicles Park Investment and Management Co., Ltd.	Fellow subsidiary
CIMC Lide Drive Systems (Wuxi) Co., Ltd.	Fellow subsidiary
CIMC Intermodal Transport Development Co. Ltd.	Fellow subsidiary
RuiJi Logistics (Wuhu) Co., Ltd.	Fellow subsidiary
Qingdao Lida Chemical Co., Ltd.	Fellow subsidiary
Civil Aviation Xie Fa Equipment Co., Ltd.	Fellow subsidiary
Nantong CIMC Special Transportation Equipment Manufacture Co., Ltd.	Fellow subsidiary
Jiaxing CIMC Wood Co., Ltd.	Fellow subsidiary
Qingdao CIMC Container Manufacture Co., Ltd.	Fellow subsidiary
Qianhai Ruiji Technology Co., Ltd.	Fellow subsidiary

27 RELATED PARTY TRANSACTIONS *(Continued)*
(a) Names and relationships with related parties *(Continued)*

Names of the entities	Nature of relationship
Shenzhen CIMC Intelligent Parking co. Ltd.	Fellow subsidiary
Yangzhou Taili Special Equipment Co., Ltd.	Fellow subsidiary
Nantong CIMC Eco New Material Development Co., Ltd.	Fellow subsidiary
Chengdu CIMC Traffic Equipment Manufacturing Co., Ltd.	Fellow subsidiary
Shenyang CIMC Industrial Park Investment and Development Co., Ltd.	Fellow subsidiary
Shenzhen CIMC Vehicles Park Investment and Management Co., Ltd.	Fellow subsidiary
Shaanxi CIMC Vehicle Industrial Park Property Management Co., Ltd.	Fellow subsidiary
Guangdong Xinhui CIMC Special Transportation Equipment Co., Ltd.	Fellow subsidiary
CIMC Logistics Service (Thailand) Co., Ltd.	Fellow subsidiary
Cooperatie CIMC U.A.	Fellow subsidiary
Shanghai Xinzhitu Logistics	Fellow subsidiary
CIMC Multimodal Transport Development Co., Ltd.	Fellow subsidiary
CIMC Eco Material Supply Co., Ltd.	Fellow subsidiary
CIMC Holdings (B.V.I.) Limited (CIMC BVI)	Fellow subsidiary
CIMC Containers Holding Co., Ltd.	Fellow subsidiary
Dalian Jilong Logistics Co., Ltd.	Fellow subsidiary
SMS Siemag (Ningbo) Trading Co., Ltd.	Fellow subsidiary
Langfang CIMC Airport Support Co., Ltd.	Fellow subsidiary
Xinhui CIMC Wood Co., Ltd.	Fellow subsidiary
Shenzhen CIMC Huijie Supply Chain Co., Ltd.	Fellow subsidiary
Shenzhen Southern CIMC Container Manufacture Co., Ltd.	Fellow subsidiary
Shenzhen CIMC Production City Development Group Co., Ltd.	Fellow subsidiary
Jirui Union Truck Marketing Services Co., Ltd.	Fellow subsidiary
Shenyang CIMC Vehicle Market Management Co., Ltd.	Fellow subsidiary
Xxentria Technology Materials (China) Co., Ltd.	Associate of the Group
Chengdu CIMC Industrial Park Management Co., Ltd.	Associate of the Group
Shenzhen Shuxiang Technology co. Ltd.	Associate of the Group
Shenzhen Zhongji Tongchuang Supply chain Co., Ltd.	Associate of the Group
Zhenjiang Shen Xing Tai Bao Technology Co., Ltd.	Associate of the Group
Shenzhen Xinghuo Chelian Technology Co., Ltd.	Associate of the Group
Shenzhen CADRO Hydraulic Equipment Co., Ltd.	Associate of the Group
Shanghai Xinbaiqin Special Vehicle Co., Ltd.	Associate of the Group
Tianjin CIMC Logistics Equipment Co., Ltd.	Associate of the Group
Tianjin Kangde Logistics Equipment Co., Ltd.	Associate of the Group

27 RELATED PARTY TRANSACTIONS *(Continued)*
(a) Names and relationships with related parties *(Continued)*

The following significant transactions were carried out between the Group and its related parties during the period. In the opinion of the directors of the Company, the related party transactions were carried out in the normal course of business and at terms negotiated between the Group and the respective related parties.

(b) Significant transactions with related parties

	Six months ended June 30,	
	2019	2018
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
<i>(i) Purchase of goods from</i>		
Fellow subsidiaries	305,241	206,173
Associates of the Group	41,457	83,919
A joint venture	–	1,742
	346,698	291,834
<i>(ii) Sales of goods to</i>		
Fellow subsidiaries	53,474	144,955
Associates of the Group	403	–
	53,877	144,955
<i>(iii) Interest income from</i>		
Associates of the Group	–	25
Fellow subsidiaries	6,784	8,051
Ultimate holding company	669	5,402
	7,453	13,478
<i>(iv) Interest expenses to</i>		
Fellow subsidiaries	4,774	9,921
Ultimate holding company	4,097	39,699
	8,871	49,620

27 RELATED PARTY TRANSACTIONS *(Continued)*
(b) Significant transactions with related parties *(Continued)*

	Six months ended June 30,	
	2019	2018
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
(v) <i>Provision of services to Associates of the Group</i>	9	1,087
<i>Fellow subsidiaries</i>	6,135	3,684
	6,144	4,771
(vi) <i>Purchases of services from Fellow subsidiaries</i>	42,735	28,330
(vii) <i>Guarantee provided to Fellow subsidiaries</i>	593,801	389,773
(viii) <i>Acquisition of equity interests Fellow subsidiaries (*)</i>	88,826	—

(*) *This represented the acquisition of additional 34.01% equity interest in a subsidiary, Qingdao CIMC Reefer Trailer Co., Ltd. from non-controlling interests, Shenzhen CIMC Investment Holding Co., Ltd., at a consideration of RMB88,826,000.*

CIMC Group had provided properties management services, leased properties and licensed trademark to the Group. For the six months ended June 30, 2018 and 2019, the amounts involved in respect of such service were nil.

27 RELATED PARTY TRANSACTIONS *(Continued)*
(c) Balances with related parties

	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
<i>(i) Cash</i>		
A fellow subsidiary	1,407,260	1,782,660
<i>(ii) Trade and bill receivables</i>		
Associates of the Group	400	1,792
Fellow subsidiaries	59,826	101,811
	60,226	103,603
<i>(iii) Prepayments to</i>		
Associates of the Group	9,674	–
Fellow subsidiaries	8,235	5,106
	17,909	5,106
<i>(iv) Other receivables from</i>		
Associates of the Group	17,699	70
Ultimate holding company	21,019	36,846
Fellow subsidiaries	16,683	26,970
	55,401	63,886

Amounts due from related parties were unsecured, interest-free and repayable on demand.

27 RELATED PARTY TRANSACTIONS *(Continued)*
(c) Balances with related parties *(Continued)*
(v) Loans to related parties

	Six months ended June 30, 2019 <i>RMB'000</i> (Unaudited)	Year ended December 31, 2018 <i>RMB'000</i> (Audited)
Loans to ultimate holding company		
Beginning of the period	75,000	225,000
Repayment	<u>(75,000)</u>	<u>(150,000)</u>
End of period	<u>—</u>	<u>75,000</u>

The loans to the ultimate holding company matured in one year. The interest rate on the loan during the six months ended June 30, 2019 was 5.44% per annum (December 31, 2018: 4.15% to 5.44%).

	Six months ended June 30, 2019 <i>RMB'000</i> (Unaudited)	Year ended December 31, 2018 <i>RMB'000</i> (Audited)
Loans to fellow subsidiaries		
Beginning of the period	60,790	15,225
Repayment	<u>(60,790)</u>	—
Subsidiaries were changed to fellow subsidiaries	<u>—</u>	<u>45,565</u>
End of period	<u>—</u>	<u>60,790</u>

27 RELATED PARTY TRANSACTIONS *(Continued)*
(c) Balances with related parties *(Continued)*
(v) Loans to related parties *(Continued)*

The loans to the fellow subsidiaries matured in one year. The interest rates on the loans during the six months ended June 30, 2019 were ranging from 3.95% to 5.44% per annum (December 31, 2018: nil to 5.44%).

	Six months ended June 30, 2019 RMB'000 (Unaudited)	Year ended December 31 2018 RMB'000 (Audited)
Loans to associates of the Group		
Beginning of the period	39,056	12,300
Loans provided	–	22,500
Repayment	(39,056)	(12,300)
Increase as partially disposal of a subsidiary	–	39,056
Decrease as step up acquisition of a subsidiary	–	(22,500)
	<hr/>	<hr/>
End of period	–	39,056

The loans to associates of the Group have maturity in one year. The interest rate on the loan during the six months ended June 30, 2019 was 4.79% per annum (December 31, 2018: 4.15% to 4.35%).

27 RELATED PARTY TRANSACTIONS *(Continued)*
(c) Balances with related parties *(Continued)*
(vi) Loans from related parties

	Six months ended June 30, 2019 <i>RMB'000</i> (Unaudited)	Year ended December 31, 2018 <i>RMB'000</i> (Audited)
Loans from ultimate holding company		
Beginning of the period	368,930	1,152,080
Loans advanced	–	284,220
Transfer from dividends payable	–	398,970
Disposal of subsidiaries	–	(242,000)
Loans repayments made	<u>(288,930)</u>	<u>(1,224,340)</u>
End of period	<u><u>80,000</u></u>	<u><u>368,930</u></u>

The loans from the ultimate holding company matured in one year. The interest rates on the loans during the six months ended June 30, 2019 were ranging from 4.12% to 5.44% per annum (December 31, 2018: 3.95% to 5.19%).

	Six months ended June 30, 2019 <i>RMB'000</i> (Unaudited)	Year ended December 31, 2018 <i>RMB'000</i> (Audited)
Loans from fellow subsidiaries		
Beginning of the period	531,135	480,907
Loans advanced	31,700	763,487
Loans repayments made	(562,684)	(713,259)
Currency translation differences	<u>(151)</u>	<u>–</u>
End of period	<u><u>–</u></u>	<u><u>531,135</u></u>

The loans from related parties matured in one year. The interest rates on the loans during the six months ended June 30, 2019 were ranging from nil to 5.75% per annum (December 31, 2018: 1.80% to 5.75%).

27 RELATED PARTY TRANSACTIONS *(Continued)*
(c) Balances with related parties *(Continued)*

	As of June 30, 2019 RMB'000 (Unaudited)	As of December 31, 2018 RMB'000 (Audited)
<i>(vii) Trade and bill payables to</i>		
Associates of the Group	7,510	2,944
Fellow subsidiaries	<u>141,943</u>	<u>100,795</u>
	<u>149,453</u>	<u>103,739</u>
<i>(viii) Other payables</i>		
Fellow subsidiaries	139,469	204,149
Associate of the Group	4	214
Ultimate holding company	<u>23,368</u>	<u>65,669</u>
	<u>162,841</u>	<u>270,032</u>
<i>(ix) Contract liabilities</i>		
Fellow subsidiaries	484	279
Associates of the Group	<u>46</u>	<u>–</u>
	<u>530</u>	<u>279</u>

Amounts due to related parties are unsecure, interest-free, and repayable on demand.

(d) Key management personnel compensations

	Six months ended June 30, 2019 RMB'000 (Unaudited)	2018 RMB'000 (Unaudited)
Wages, salaries and bonuses	4,389	1,856
Pension costs and other employee benefits	266	126
Others	<u>837</u>	<u>217</u>
	<u>5,492</u>	<u>2,199</u>

28 GUARANTEE

(1) Financial guarantees

The Group entered into financial guarantee contracts related to vehicle loans mainly with China Merchants Bank, China Everbright Bank, China Construction Bank, Bank of Communications, Bank of China and CIMC Finance Company Ltd., to provide guarantees in respect of banking facilities granted to dealers and customers of the Group who had drawn down loans under banking facilities granted to settle outstanding payables arising from purchasing of vehicles from the Group. As of June 30, 2019, the outstanding balance of the above guarantees provided by the Group to dealers and customers totalled RMB1,636,719,000 (December 31, 2018: RMB1,253,510,000), and the bank deposit pledged for these guarantees were RMB117,406,000 (December 31, 2018: RMB89,266,000).

(2) Outstanding performance bond and letter of credit

As of June 30, 2019, the Group had outstanding performance bond and letter of credit totally RMB34,911,000 (December 31, 2018: RMB2,353,000).

29 EVENTS OCCURRING AFTER THE REPORTING PERIOD

On July 11, 2019, the Company completed the global offering of its H shares on the Main Board of the Stock Exchange of Hong Kong Limited and 265,000,000 H shares at an offer price of HKD6.38 per share were issued. The gross proceeds from the new share issuance amounted to approximately HKD1,690 million (Equivalent to RMB1,485 million).

中集車輛(集團)股份有限公司
CIMC Vehicles (Group) Co., Ltd.